

**BID DOCUMENT****COSTARS-3 IT Hardware****BIDDER/CONTRACTOR DATA****BIDDER/CONTRACTOR'S LEGAL NAME:** SCHAEGLER YESCO DISTRIBUTION INC

Bidder Address: 3982 PAXTON ST

HARRISBURG, PA 17111

County Located In: Dauphin

Vendor Number 118115

DGS Self-Certified Small Business (SB) Other

Primary POC regarding IFB/Contract: STEPHEN TUCCI

Secondary POC regarding IFB/Contract:

Phone Number: 717-233-1621

Fax Number: 717-233-1626

Email Address: STUCCI@SYDIST.COM

Company's General Website Address: WWW.SYDIST.COM

**SEND PURCHASE ORDER(S) TO NAME:** SCHAEGLER YESCO DISTRIBUTION INC

D/B/A Name, If Applicable

Bidder Address: 3982 PAXTON ST

HARRISBURG, PA 17111

County Located In: Dauphin

Hours of Operation: 8:00 am to 5:00 pm Monday through Friday

POC regarding Purchase Order(s): Stephen Tucci

Phone Number: 7172331621

Fax Number: 717-233-1626

Email Address: govt@sydist.com

**SEND PAYMENT(S) TO NAME:** SCHAEGLER YESCO DISTRIBUTION INC

D/B/A Name, If Applicable

Bidder Address: 3982 PAXTON ST

HARRISBURG, PA 17111

POC regarding Payment(s): Kim Flory

Phone Number: 7172331621

Fax Number: 717-233-1626

Email Address: govt@sydist.com

# BID DOCUMENT

## COSTARS-3 IT Hardware

### QUESTIONS

BIDDER/CONTRACTOR'S LEGAL NAME: SCHAEGLER YESCO DISTRIBUTION INC

| Question  | Yes | No | Explanation   |
|---|-----|----|---|
| 1) Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.  | X   |    | Handling fee automatically charged on order below minimum of \$200  |
| 2) Is the Bidder-Contractor quoting shipping costs as a separate line item?   | X   |    |   |
| 3) Is the Bidder-Contractor including shipping costs in its pricing? If not applicable, select No.  |     | X  |   |
| 4) Does the Bidder-Contractor offer any pricing incentive (s)? If yes, what are the incentives.   |     | X  |   |
| 5) Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, what are the discounts.   | X   |    | Our standard (STD) selling terms are: pass-along cash discount allowed 10th prox Net 30th. Credit Card payments are always NET and are not entitled to the discount |
| 6) Does the Bidder-Contractor accept credit card(s) as a method of payment from any Purchaser? If yes, please specify the particular type(s) of card(s) accepted.                   | X   |    | Visa, Master Card, Discover, American Express   |
| 7) Does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, what are the fees.   |     | X  |   |
| 8) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with the Terms and Conditions? If yes, what are the fees.                  | X   |    | Based on statement billing period   |
| 9) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS member?   | X   |    |   |
| 10) Does the Bidder-Contractor offer lease and installment purchases?   |     | X  |   |
| 11) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see the Standard Terms and Conditions)? If yes, and if known, please provide URL address. | X   |    |   |

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## COSTARS-3 IT Hardware

### SERVICE AREA

BIDDER/CONTRACTOR'S LEGAL NAME:           SCHAEDLER YESCO DISTRIBUTION INC

|                |              |              |
|----------------|--------------|--------------|
| Adams          | Allegheny    | Armstrong    |
| Beaver         | Bedford      | Berks        |
| Blair          | Bradford     | Bucks        |
| Butler         | Cambria      | Cameron      |
| Carbon         | Centre       | Chester      |
| Clarion        | Clearfield   | Clinton      |
| Columbia       | Crawford     | Cumberland   |
| Dauphin        | Delaware     | Elk          |
| Erie           | Fayette      | Forest       |
| Franklin       | Fulton       | Greene       |
| Huntingdon     | Indiana      | Jefferson    |
| Juniata        | Lackawanna   | Lancaster    |
| Lawrence       | Lebanon      | Lehigh       |
| Luzerne        | Lycoming     | McKean       |
| Mercer         | Mifflin      | Monroe       |
| Montgomery     | Montour      | Northampton  |
| Northumberland | Perry        | Philadelphia |
| Pike           | Potter       | Schuylkill   |
| Snyder         | Somerset     | Sullivan     |
| Susquehanna    | Tioga        | Union        |
| Venango        | Warren       | Washington   |
| Wayne          | Westmoreland | Wyoming      |
| York           |              |              |

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BIDDER/CONTRACTOR'S LEGAL NAME:           SCHAEDLER YESCO DISTRIBUTION INC

| <b>Ancillary Service</b>                      | <b>Pricing</b>   | <b>Additional Detailed Pricing</b> |
|---|------------------|------------------------------------|
| Assembly/Installation/Construction Activities | Price Negotiable |                                    |
| Customization                                 | Price Negotiable |                                    |
| Extended Warranty                             | Price Negotiable |                                    |
| Maintenance, Service                          | Price Negotiable |                                    |
| Special Delivery Arrangements                 | Price Negotiable |                                    |
| Training                                      | Price Negotiable |                                    |

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**COSTARS-3 IT Hardware**

|  |  |   |
|--|--|---|
| <b>Manufacturer</b>  |  |   |
| APC by Schneider Electric (formerly American Power Conversion Corp.) | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |
|  |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |
|  |  | Items to Support Multimedia Communications and LANs   |
|  |  | Peripherals and Networking Gear   |
|  | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|  | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |
|  | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |
|  | <b>Class of Purchaser</b>  | All   |
|  | <b>State/Country of Manufacture</b>  | MASSACHUSETTS   |
|  | <b>Notes</b>   |   |
| GAI-Tronics (Hubbell)  | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |
|  |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |
|  |  | Items to Support Multimedia Communications and LANs   |
|  |  | Peripherals and Networking Gear   |
|  | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|  | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |
|  | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |
|  | <b>Class of Purchaser</b>  | All   |
|  | <b>State/Country of Manufacture</b>  | ILLINOIS  |
|  | <b>Notes</b>   |   |
| Great Lakes Case & Cabinet   | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |

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**COSTARS-3 IT Hardware**

|                            |  |   |
|----------------------------|--|---|
| Great Lakes Case & Cabinet |  | Items to Support Multimedia Communications and LANs   |
|                            |  | Parts and Consumable Supplies   |
|                            | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|                            | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |
|                            | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |
|                            | <b>Class of Purchaser</b>  | All   |
|                            | <b>State/Country of Manufacture</b>  | PENNSYLVANIA  |
|                            | <b>Notes</b>   |   |
| Hitachi Cable America      | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |
|                            |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |
|                            |  | Items to Support Multimedia Communications and LANs   |
|                            |  | Parts and Consumable Supplies   |
|                            | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|                            | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |
|                            | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |
|                            | <b>Class of Purchaser</b>  | All   |
|                            | <b>State/Country of Manufacture</b>  | NEW HAMPSHIRE   |
|                            | <b>Notes</b>   |   |
|                            |  |   |
| Hubbell Premise Wiring     | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |
|                            |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |
|                            |  | Items to Support Multimedia Communications and LANs   |
|                            |  | Parts and Consumable Supplies   |
|                            |  |   |

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|                                 |  |   |  |
|---------------------------------|--|---|--|
| Hubbell Premise Wiring          |  | Peripherals and Networking Gear   |  |
|                                 | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |  |
|                                 | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |  |
|                                 | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |  |
|                                 | <b>Class of Purchaser</b>  | All   |  |
|                                 | <b>State/Country of Manufacture</b>  | ILLINOIS  |  |
|                                 | <b>Notes</b>   |   |  |
|                                 |  |   |  |
| Leviton Manufacturing Co., Inc. |  |   |  |
|                                 | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |  |
|                                 |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |  |
|                                 |  | Items to Support Multimedia Communications and LANs   |  |
|                                 |  | Parts and Consumable Supplies   |  |
|                                 | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |  |
|                                 | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |  |
|                                 | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |  |
|                                 | <b>Class of Purchaser</b>  | All   |  |
|                                 | <b>State/Country of Manufacture</b>  | WASHINGTON  |  |
|                                 | <b>Notes</b>   |   |  |
|                                 |  |   |  |
|                                 |  |   |  |

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**COSTARS-3 IT Hardware**

|                           |  |   |
|---------------------------|--|---|
| Optical Cable Corporation |  |   |
|                           | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |
|                           |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |
|                           |  | Items to Support Multimedia Communications and LANs   |
|                           |  | Parts and Consumable Supplies   |
|                           | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|                           | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |
|                           | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |
|                           | <b>Class of Purchaser</b>  | All   |
|                           | <b>State/Country of Manufacture</b>  | VIRGINIA  |
|                           | <b>Notes</b>   |   |
| Signamax                  |  |   |
|                           | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |
|                           |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |
|                           |  | Items to Support Multimedia Communications and LANs   |
|                           |  | Parts and Consumable Supplies   |
|                           | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|                           | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |
|                           | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |
|                           | <b>Class of Purchaser</b>  | All   |
|                           | <b>State/Country of Manufacture</b>  | FLORIDA   |
|                           | <b>Notes</b>   |   |



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|              |  |   |
|--------------|--|---|
| Softing Inc  |  |   |
|              | <b>Category</b>  | Peripherals and Networking Gear   |
|              | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|              | <b>Volume Pricing</b>  | Discounts based on quantity at time of order entry  |
|              | <b>Catalog or Price List Name</b>  | Distributor Price List  |
|              | <b>Class of Purchaser</b>  | All   |
|              | <b>State/Country of Manufacture</b>  | TENNESSEE   |
|              | <b>Notes</b>   |   |
| Sumitomo     |  |   |
|              | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |
|              |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |
|              |  | Items to Support Multimedia Communications and LANs   |
|              |  | Parts and Consumable Supplies   |
|              | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|              | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |
|              | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |
|              | <b>Class of Purchaser</b>  | All   |
|              | <b>State/Country of Manufacture</b>  | NORTH CAROLINA  |
| <b>Notes</b> |  |   |

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|                |  |   |
|----------------|--|---|
| Trend Networks |  |   |
|                | <b>Category</b>  | Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc. |
|                |  | Data Communication Equipment (COMPUTER-TO-COMPUTER)   |
|                |  | Items to Support Multimedia Communications and LANs   |
|                |  | Parts and Consumable Supplies   |
|                | <b>Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount</b> | 50.00 %   |
|                | <b>Volume Pricing</b>  | Quantity discounts negotiated at time of request for quote  |
|                | <b>Catalog or Price List Name</b>  | SYD current distributor price list  |
|                | <b>Class of Purchaser</b>  | All   |
|                | <b>State/Country of Manufacture</b>  | NEW JERSEY  |
|                | <b>Notes</b>   |   |
|                |  |   |