

BID DOCUMENT

COSTARS-40 Security and Surveillance & Fire Alarm Systems and Services

BIDDER/CONTRACTOR DATA

BIDDER/CONTRACTOR'S LEGAL NAME:	SCHAEDLER YESCO DISTRIBUTION INC
Bidder Address:	3982 PAXTON ST
	HARRISBURG, PA 17111
County Located In:	Dauphin
Vendor Number	118115
DGS Self-Certified Small Business (SB)	Other
Primary POC regarding IFB/Contract:	STEPHEN TUCCI
Secondary POC regarding IFB/Contract:	MELISSA MCLAIN
Phone Number:	717-233-1621
Fax Number:	717-233-1626
Email Address:	STUCCI@SYDIST.COM
Company's General Website Address:	WWW.SYDIST.COM

SEND PURCHASE ORDER(S) TO NAME:	SCHAEDLER YESCO DISTRIBUTION INC
D/B/A Name, If Applicable	
Bidder Address:	3982 PAXTON ST
	HARRISBURG, PA 17111
County Located In:	Dauphin
Hours of Operation:	8:00 am to 5:00 PM Monday through Friday
POC regarding Purchase Order(s):	STEPHEN TUCCI
Phone Number:	717-233-1621
Fax Number:	717-233-1626
Email Address:	GOVT@SYDIST.COM

SEND PAYMENT(S) TO NAME:	SCHAEDLER YESCO DISTRIBUTION INC
D/B/A Name, If Applicable	
Bidder Address:	3982 PAXTON ST
	HARRISBURG, PA 17111
POC regarding Payment(s):	Kim Flory
Phone Number:	717-233-1621
Fax Number:	717-233-1626
Email Address:	GOVT@SYDIST.COM

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QUESTIONS

BIDDER/CONTRACTOR'S LEGAL NAME: SCHAEGLER YESCO DISTRIBUTION INC

Question	Yes	No	Explanation
1) Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.	X		Handling fee automatically charged on orders below minimum of \$200
2) Is the Bidder-Contractor quoting shipping costs as a separate line item?	X		
3) Is the Bidder-Contractor including shipping costs in its pricing? If not applicable, select No.		X	
4) Does the Bidder-Contractor offer any pricing incentive (s)? If yes, what are the incentives.		X	
5) Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, what are the discounts.	X		Terms based on Member account status
6) Does the Bidder-Contractor accept credit card(s) as a method of payment from any Purchaser? If yes, please specify the particular type(s) of card(s) accepted.	X		Visa, MasterCard, Discover, American Express
7) Does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, what are the fees.		X	
8) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with the Terms and Conditions? If yes, what are the fees.	X		Based on statement billing period
9) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS member?	X		
10) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see the Standard Terms and Conditions)? If yes, and if known, please provide URL address.	X		

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SERVICE AREA

BIDDER/CONTRACTOR'S LEGAL NAME: SCHAEDLER YESCO DISTRIBUTION INC

Adams	Allegheny	Armstrong
Beaver	Bedford	Berks
Blair	Bradford	Bucks
Butler	Cambria	Cameron
Carbon	Centre	Chester
Clarion	Clearfield	Clinton
Columbia	Crawford	Cumberland
Dauphin	Delaware	Elk
Erie	Fayette	Forest
Franklin	Fulton	Greene
Huntingdon	Indiana	Jefferson
Juniata	Lackawanna	Lancaster
Lawrence	Lebanon	Lehigh
Luzerne	Lycoming	McKean
Mercer	Mifflin	Monroe
Montgomery	Montour	Northampton
Northumberland	Perry	Philadelphia
Pike	Potter	Schuylkill
Snyder	Somerset	Sullivan
Susquehanna	Tioga	Union
Venango	Warren	Washington
Wayne	Westmoreland	Wyoming
York		

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BIDDER/CONTRACTOR'S LEGAL NAME: SCHAEDLER YESCO DISTRIBUTION INC

Ancillary Service	Pricing	Additional Detailed Pricing
Assembly/Installation/Construction Activities	Price Negotiable	
Customization	Price Negotiable	
Extended Warranty	Price Negotiable	
Special Delivery Arrangements	Price Negotiable	
Training	Price Negotiable	
Post Warranty Support and Maintenance Service	Price Negotiable	

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COSTARS-40 Security and Surveillance & Fire Alarm Systems and Services

Manufacturer		
BRK/First Alert		
	Category	Fire Alarm and Fire Safety Products
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Please contact sales for volume discounts
	Catalog or Price List Name	SYD current distributor price list
	Class of Purchaser	All
	State/Country of Manufacture	ILLINOIS
	Notes	
Camden Door Controls		
	Category	Access Control Systems
		Area of Refuge and Area of Rescue Security Systems
		Emergency / Mass Notification Systems
		Fire Alarm Systems
		Parking and Revenue Access Control Systems
		Security Alarm and Intrusion Detection Systems
		Security Products
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	Canada
	Notes	
CDVI		
	Category	Access Control Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	Canada
	Notes	

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COSTARS-40 Security and Surveillance & Fire Alarm Systems and Services

GAI-Tronics		
	Category	Emergency / Mass Notification Systems
		One-way In-Building Emergency Communications Security Systems
		Security Intercommunication Systems
		Security Products
		Two-way In-Building Emergency Communications Security Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	ILLINOIS
Notes		
General Cable		
	Category	Access Control Systems
		Area of Refuge and Area of Rescue Security Systems
		Emergency / Mass Notification Systems
		Fire Alarm Systems
		One-way Emergency Communications Fire Systems
		One-way In-Building Emergency Communications Security Systems
		Parking and Revenue Access Control Systems
		Security Alarm and Intrusion Detection Systems
		Security Intercommunication Systems
		Security Products
		Two-way In-Building Emergency Communications Fire Systems

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General Cable		Two-way In-Building Emergency Communications Security Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	KENTUCKY
	Notes	
Great Lakes Case & Cabinet		
	Category	Security and Surveillance Management Software
		Security and Surveillance Monitoring Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	PENNSYLVANIA
	Notes	

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Hitachi Cable America		
	Category	Access Control Systems
		Area of Refuge and Area of Rescue Security Systems
		Emergency / Mass Notification Systems
		Fire Alarm Systems
		One-way Emergency Communications Fire Systems
		One-way In-Building Emergency Communications Security Systems
		Parking and Revenue Access Control Systems
		Security Alarm and Intrusion Detection Systems
		Security and Surveillance Monitoring Systems
		Security Intercommunication Systems
		Security Products
		Two-way In-Building Emergency Communications Fire Systems
		Two-way In-Building Emergency Communications Security Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
Class of Purchaser	All	
State/Country of Manufacture	NEW HAMPSHIRE	
Notes		
Inaxsys		
	Category	Security and Surveillance Management Software
		Security and Surveillance Monitoring Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	Canada
	Notes	

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Integrated Control Technology (ICT)		
	Category	Access Control Systems
		Parking and Revenue Access Control Systems
		Security Alarm and Intrusion Detection Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	COLORADO
	Notes	
Invid Tech		
	Category	Security and Surveillance Management Software
		Security and Surveillance Monitoring Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	NEW YORK
	Notes	
Kidde/Firex		
	Category	Fire Alarm and Fire Safety Products
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Discounts based on quantity at time of order entry
	Catalog or Price List Name	Distributor Price List
	Class of Purchaser	All
	State/Country of Manufacture	NORTH CAROLINA
	Notes	
Signamax		
	Category	Access Control Systems
		Area of Refuge and Area of Rescue Security Systems

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Signamax		Emergency / Mass Notification Systems
		Fire Alarm Systems
		Parking and Revenue Access Control Systems
		Security Alarm and Intrusion Detection Systems
		Security and Surveillance Management Software
		Security and Surveillance Monitoring Systems
		Security Intercommunication Systems
		Security Products
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	FLORIDA
	Notes	
Speco Technologies		
	Category	Access Control Systems
		Emergency / Mass Notification Systems
		One-way In-Building Emergency Communications Security Systems
		Security and Surveillance Management Software
		Security and Surveillance Monitoring Systems
		Security Intercommunication Systems
		Two-way In-Building Emergency Communications Security Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	NEW YORK
	Notes	

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SureCall		
	Category	Access Control Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Discounts based on quantity at time of order entry
	Catalog or Price List Name	Distributor Price List
	Class of Purchaser	All
	State/Country of Manufacture	CALIFORNIA
	Notes	
Trend Networks		
	Category	Access Control Systems
		Fire Alarm Systems
		Security and Surveillance Management Software
		Security and Surveillance Monitoring Systems
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discount can be negotiated at time of quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	NEW JERSEY
	Notes	
Vertical Cable		
	Category	Access Control Systems
		Area of Refuge and Area of Rescue Security Systems
		Emergency / Mass Notification Systems
		Fire Alarm and Fire Safety Products
		Fire Alarm Systems

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Vertical Cable		One-way Emergency Communications Fire Systems	
		One-way In-Building Emergency Communications Security Systems	
		Parking and Revenue Access Control Systems	
		Security Alarm and Intrusion Detection Systems	
		Security and Surveillance Management Software	
		Security and Surveillance Monitoring Systems	
		Security Intercommunication Systems	
		Security Products	
		Two-way In-Building Emergency Communications Fire Systems	
		Two-way In-Building Emergency Communications Security Systems	
		50.00 %	
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount		
	Volume Pricing	Quantity discount can be negotiated at time of quote	
	Catalog or Price List Name	SYD distributor price list at time of order entry	
	Class of Purchaser	All	
State/Country of Manufacture	FLORIDA		
Notes			
ViewZ			
	Category	Access Control Systems	
		Fire Alarm Systems	
		Security Alarm and Intrusion Detection Systems	
		Security and Surveillance Management Software	
		Security and Surveillance Monitoring Systems	
		50.00 %	
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount		
	Volume Pricing	Quantity discount can be negotiated at time of quote	
	Catalog or Price List Name	SYD distributor price list at time of order entry	
	Class of Purchaser	All	
	State/Country of Manufacture	CALIFORNIA	
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Vivotek USA		
	Category	Security and Surveillance Management Software
		Security and Surveillance Monitoring Systems
		Security Products
	Catalog or Manufacture's/Distributors Most Recently Published List Less % of Discount	50.00 %
	Volume Pricing	Quantity discounts negotiated at time of request for quote
	Catalog or Price List Name	SYD distributor price list at time of order entry
	Class of Purchaser	All
	State/Country of Manufacture	CALIFORNIA
	Notes	