

**Products and Solutions for** the Electrical Industry



1-800-998-1621 • www.sylightingdesign.com

# We know lighting.

We also know that good lighting doesn't have to be expensive, just correctly planned. At Schaedler Yesco, we don't just sell products, we sell solutions.

## Model home design is critical to closing sales.

The average buyer will visit a dozen or more homes before making an offer. Making YOUR home stand out from the clutter is important to getting the sale. Whether your community plan offers just one model or several, we have experience creating an attractive lighting plan that accentuates the best of your home design while staying within budget.

## We make it easy.

Understanding your goals is the most important part of the process. One of our lighting designers will meet with you to review your home styles, lighting trends and your budgets before making a single suggestion. We can even develop a tiered program that allows your home-buyers the opportunity to upgrade from your standard offering.

#### More than lighting.

One of the biggest trends – and a must-have in new home design – is the Smart Home. The lighting industry offers a number of controls systems that work independently or with home systems such as Google, Ring, Nest and Alexa. These controls systems will handle lighting, fans and other elements too. We can help you design the right systems for your model homes.

#### Let us take the pressure off.

Once we have the plans in place, you can focus on the rest of the project. When it's time to order, simply tell us the lot, the plan number and when to deliver! It's that easy.



Schedule an appointment at our showroom and let us tell you more about how we can help you upsell lighting options. Call 717-334-0106 ext. 2530.

Real life experience. Real life solutions.