# Schaedler yesco

Products and Solutions for the Electrical Industry



1-800-998-1621 • www.sylightingdesign.com

# We know lighting.

We also know that good lighting doesn't have to be expensive, just correctly planned. At Schaedler Yesco, we don't just sell products, we sell solutions.

### It's a great time to remodel

Aging home stock combined with rising home equity have allowed the remodeling market to remain strong\*. And whether your client is finally ready to make improvements to their family home, or they just moved into a new space with ideas to make it uniquely theirs, the opportunity to grow your business is now.

#### **Custom service**

Whether your client is looking to renovate a room, replace an outdoor

space or create the kitchen of their dreams, the lighting plan you build can either make or break the project. Our lighting designers understand both the practical needs of each living space and the importance of being on-trend. We can work within a budget and offer upsell options to make the project even more profitable for you.

### Offer them control

One of the biggest trends is the Smart Home.

The lighting industry offers a number of controls systems that work independently or with home systems such as Google, Ring, Nest and Alexa. We can help you incorporate the right lighting controls into your design.

## Let us take the pressure off.

Lighting, controls, and fans are what we do. We'll work with you, or directly with your clients, to develop the best plan for their space so you can focus on the rest.



Schedule an appointment at our showroom and let us tell you more about how we can help you upsell lighting options. Call 717-334-0106 ext. 2530.

Real life experience. Real life solutions.