





Products and Solutions for the Electrical Industry





So... Who are we?

- Matt Pike
 - Sales Executive, Cybersecurity Services
 - Rockwell Automation
- Ankur Mohan
 - Solution Consultant
 - Rockwell Automation
- Frank Aponte Alsina
 - Smart Manufacturing Business Development Lead
 - Schaedler Yesco Distribution





Agenda

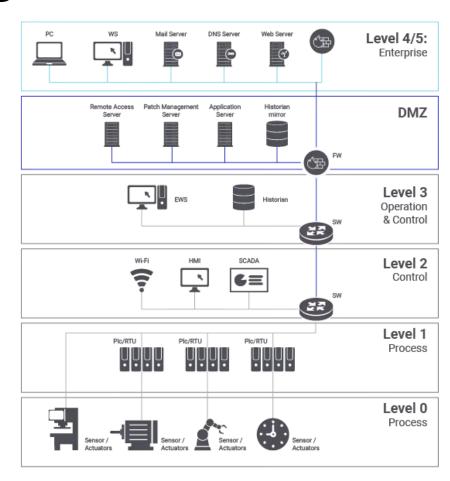
- OT Networking
- DX to Security
- OT Cybersecurity (NIST CSF, Minutes Matter)
- Rockwell Automation's OT Cybersecurity Partners
- How we can help (ASP and NSS Services)





OT Networking

- What is OT?
- Why would I want to network my automation devices (PLCs / HMIs / Drives / IO)?
- Can't I just plug everything into one switch?
- IT manages my OT Network. They probably have this Cybersecurity thing handled, right?
- My little manufacturing company can't possibly be a Cybersecurity target, can it?
- Cybersecurity is just server data, right?



ICS-Focused campaigns, attacks

Solarwinds software supply chain attack

Israeli National Water Supply - targeted command & control systems

Taiwan State Energy Company ransomware attack

56% of gas, wind, water, solar utilities breached in prior year*

Majority of IT security pros most concerned about critical infrastructure

2021 - Oldsmar, Florida Water Treatment Facility, JBS Foods, Colonial Pipeline, Accenture

2010

2011

2012

2013

2014

2015

2016

BLACK-

ENERGY

Malware

injected into

network,

attackers cut

power to the

2017

2018

2019

BITPAYMER

Ransomware

big game

hunting

MAZE

Ransomware

and stole/

exposed

information

2020

2021

STUXNET

Worm targeting SCDA and modifying PLCS

OPERATION AURORA

APT cyberattack on 20+ high tech, security & defense companies

NIGHT DRAGON

Worm targeting SCDA and modifying **PLCS**

DUQU

APT cyber attack on 20+ high tech, security &

defense

companies

SHAMOON

Virus targeting energy sector largest wipe attack

FLAME

Virus use for targeted cyber espionage in the Middle East

GAUSS

Information stealer malware

RED OCTOBER

Cyber-espionage malware targeting government & research

organizations

Security bua and vulnerability exploited by

HAVEX

Industrial control system Remote access trojan & information stealer

HEARTBLEED

attackers

BLACK-**ENERGY**

Malware injected into Ukrainian power company power company network, cut affected region power to the affected region

OP GHOUL

Spear-phishing campaign targeting Middle East industrial organizations

NOTPETYA

impacted ICS systems

ROYER

targeting electric utility - used in 2016 Ukraine grid attack

WANNACRY

General ransomware which impacted ICS systems

Ransom malware based on stolen NSA exploits the

INDUST-

Malware

SHAMOON3

Wiper oil & gas, telecom & gov Southeast Europe & Middle East

OPERATION AURORA

APT 20+ high tech, security & defense companies

EKANS LOCKER-**RANSOMWARE** GOGA

Design specially to Ransomware target critical ICS with wiper process capabilities

RYUK **RANSOMWARE**

Encrypts network drives and other user resources while also deleting backups

Major brewing

company

RANSOMWARE

RANSOMWARE ATTACK

Canadian company's refusal to pay ransom resulted in detailed plans of military spy plane leaked on the dark web by hackers

UNAUTHORIZED **ACCESS**

Water system compromised probably due to poor password security, and an outdated operating system



^{*}https://assets.new.siemens.com/siemens/assets/api/uuid:35089d45-e1c2-4b8bb4e9-7ce8cae81eaa/version:1600101948/siemens-cybersecurity.pdf

^{**}https://info.claroty.com/the_state_of_industrial_cybersecurity_form

Connect critical business functions with unified information

200/161

CRM

PLM

MES/MOM

Process simulation

lloT

ERP

Analytics

CAD

Automation emulation

Augmented Reality

Historian





Together, Cisco and Rockwell Automation can help

Leading digital transformation for The Connected Enterprise with industrial ready, worldclass control, power and information systems and IT networking and security technologies

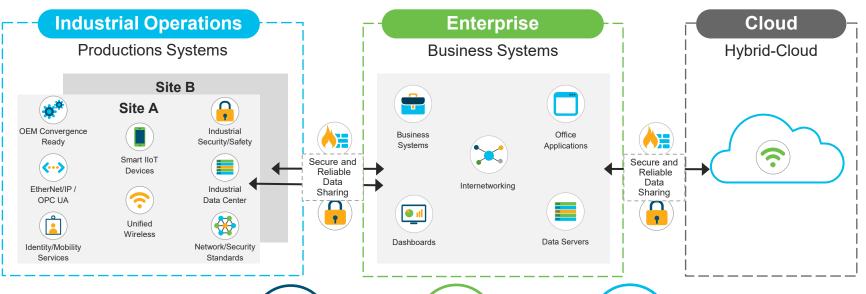


Introducing Converged Plantwide Ethernet (CPwE), a holistic blueprint for digital transformation





The CPwE Converged Network Architectures



Better Together







Minimize Risk

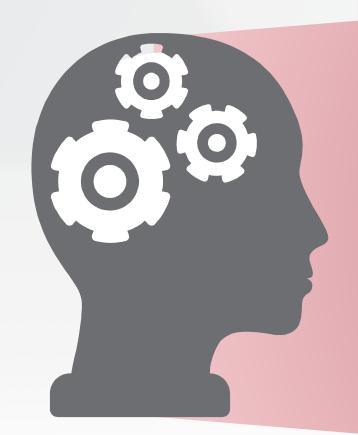
Collection of architected, tested and validated network and security designs

Simplify network and security design by connecting industrial operations and business systems

An open solution that adheres to regulatory standards creates flexibility and scalability

A converged infrastructure built on a common architecture framework makes the network data-ready

Network & Security challenges in industrial environments



Antiquated systems

Unpatched, legacy systems

Insecure design

Lack of segmentation

OT security skills

IT sec ⇔ Ops knowledge

Lack of visibility
Of what's out there

Access control
Access needs evolving

Change control 24/7/365 operations

Business needs
Real-time information

Technology and Cultural Convergence - Similarities and Differences

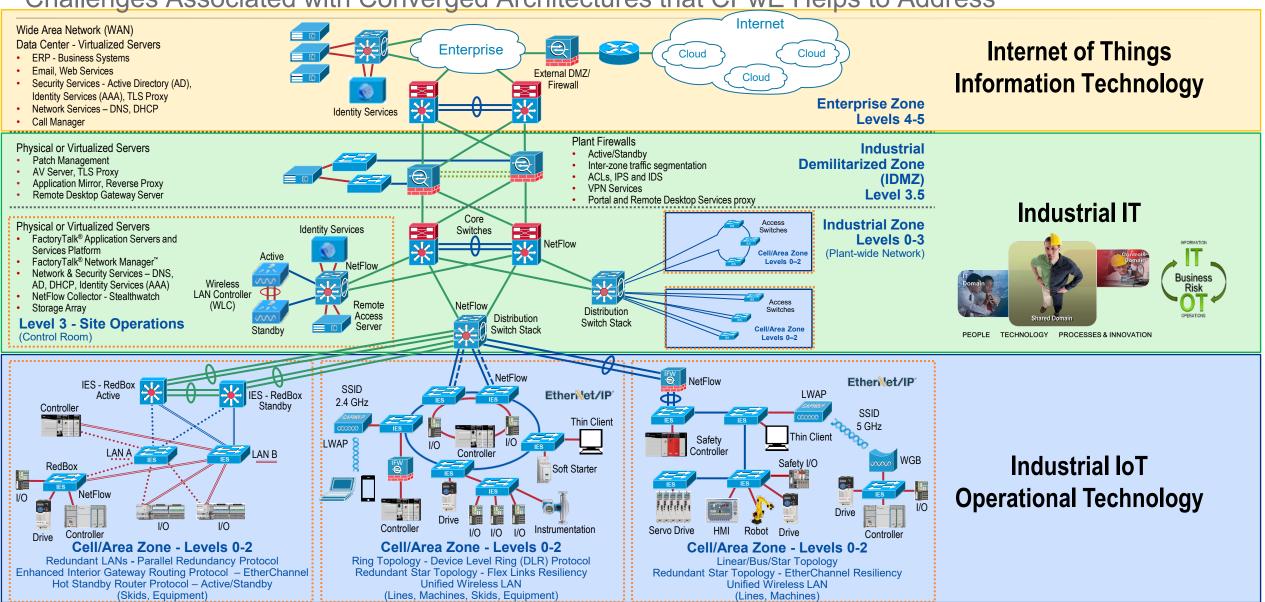
Challenges Associated with Converged Architectures that CPwE Helps to Address

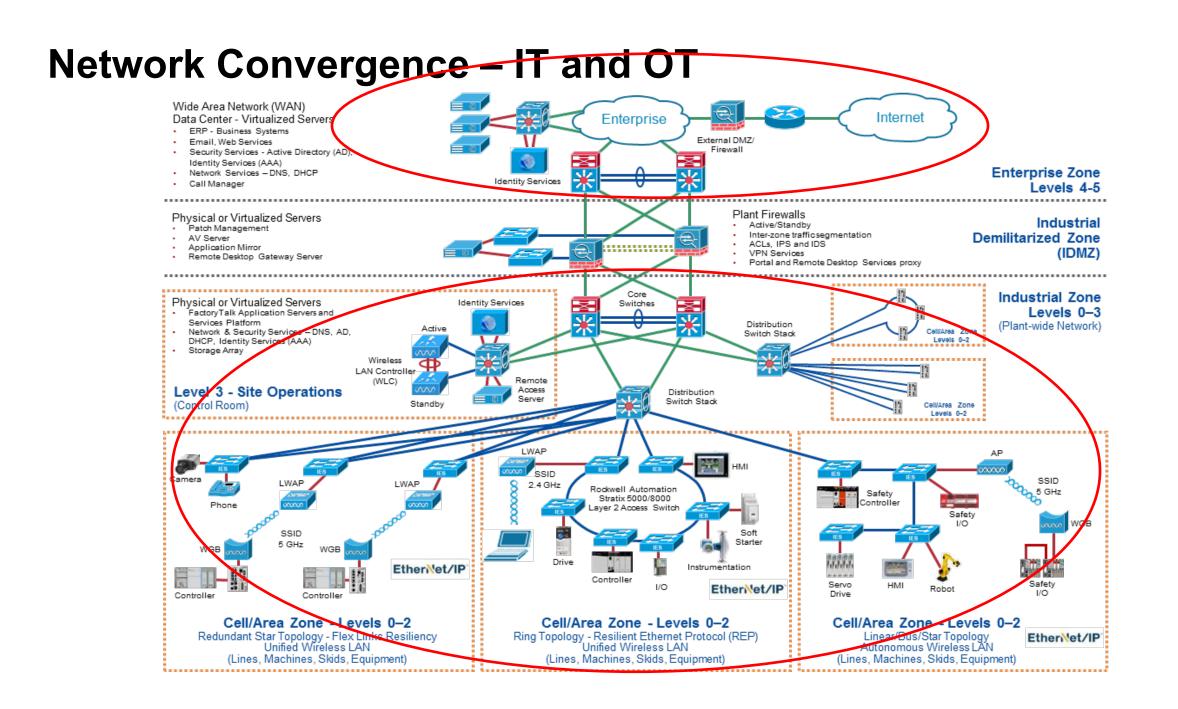
Criteria	Industrial OT Network	Enterprise IT Network
Traffic Type	 Primarily local – traffic between local assets Information, control, safety, motion, time synchronization, energy management Smaller Ethernet frames for control traffic Industrial application layer protocols: CIP, Profinet, IEC 61850, Modbus TCP, etc. 	 Primarily non-local – traffic to remote assets Voice, Video, Data Larger IP packets and Ethernet frames Standard application layer protocols: HTTP, SNMP, DNS, RTP, SSH, etc.
Performance	 Low Latency, Low Jitter (1 ms, 100s ns) Data Prioritization – QoS – Layer 2 and 3 	 Low Latency, Low Jitter (100s ms, 10s ms) Data Prioritization – QoS – Layer 3
Security	 Open by default, must secure by design, architecture and configuration Industrial security standards – e.g. IEC, NIST Inconsistent deployment of security policies No line-of-sight to the Enterprise or to the Internet 	 Pervasive Enterprise security best practices Strong security policies Line-of-sight across the Enterprise and to the Internet

Enabling OT-IT Collaboration / Convergence / Integration

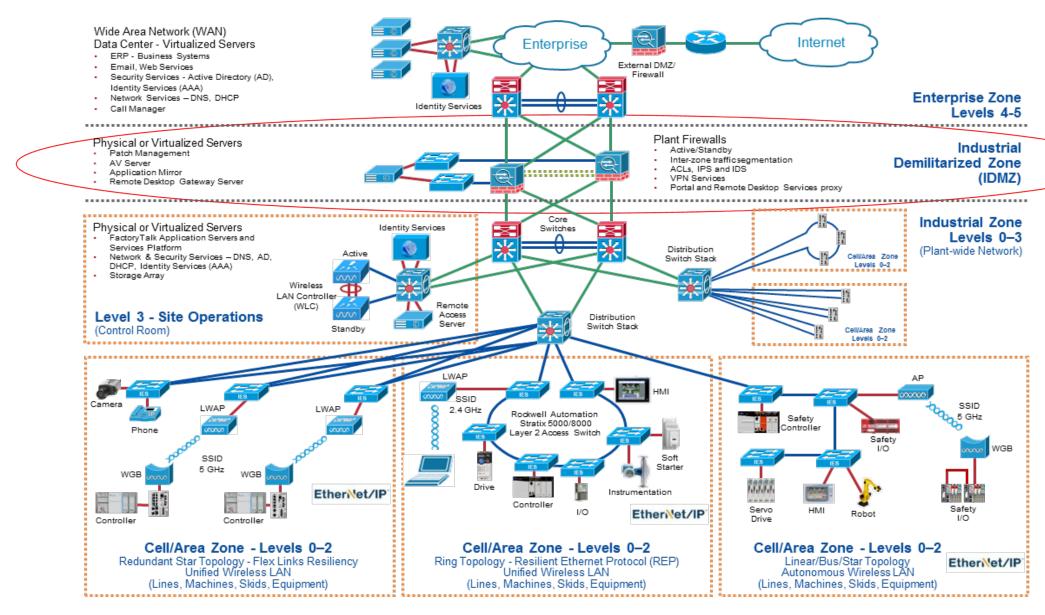


Challenges Associated with Converged Architectures that CPwE Helps to Address





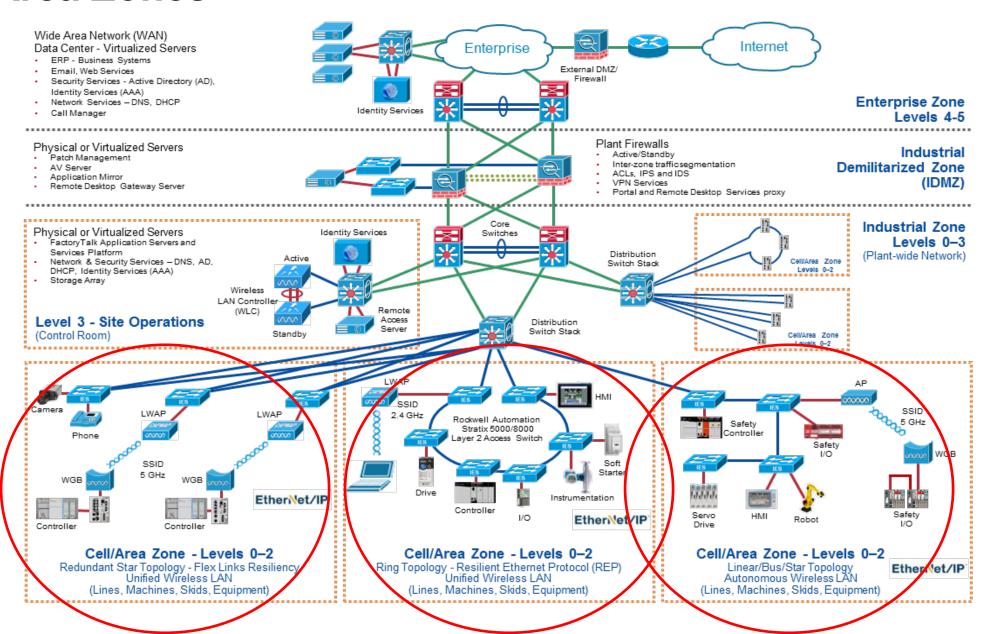
The IDMZ – Industrial Demilitarized Zone



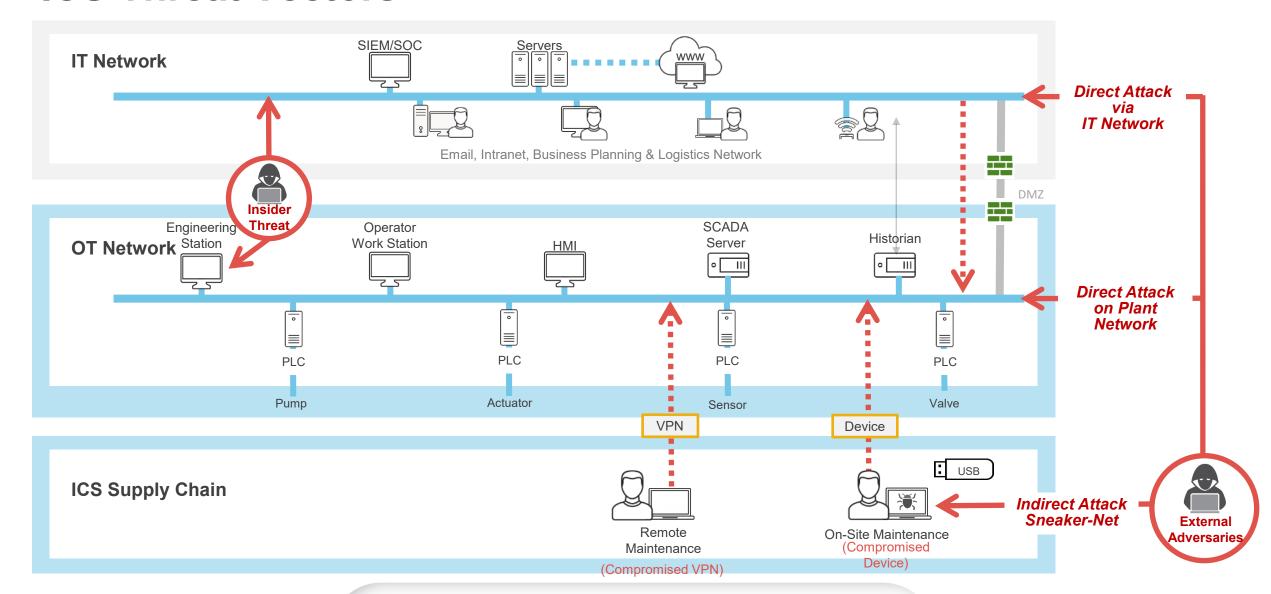
What is an Industrial DMZ?

- An IDMZ, or Industrial Demilitarized Zone, is a sub-network placed between a trusted network (industrial) and an untrusted network (enterprise). The IDMZ contains business facing assets that act as brokers between the trusted and untrusted networks.
- IACS traffic does not enter the IDMZ; it remains within the Industrial Zone
- All IACS network traffic from either side of the IDMZ terminates in the IDMZ
- Traffic never travels directly across the IDMZ.
- Primary services are not permanently stored in the IDMZ
- All data is transient; the IDMZ does not permanently store data
- A properly designed IDMZ can be unplugged if compromised and still allow the industrial network to operate without disruption.
- Why?
- To protect the production environment from the outside world

Cell/Area Zones



ICS Threat Vectors



Cybersecurity Essentials





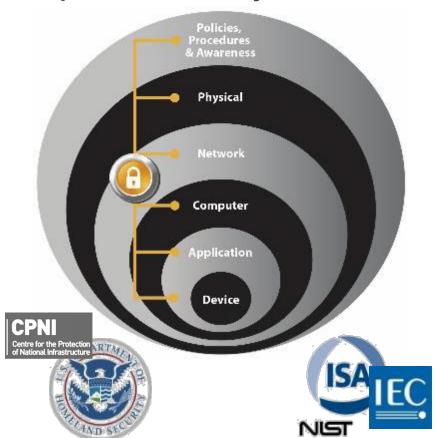


Applying Products and Solutions to Assist in Defense in Depth

Defense-in-Depth

Deploying Network Security Within A Converged Plantwide Ethernet Architecture

A secure application depends on multiple layers of diverse protection and industrial security must be implemented as a system



Defense in Depth

 Shield targets behind multiple levels of diverse security countermeasures to reduce risk

Openness

Consideration for participation of a variety of vendors in our security solutions

Flexibility

Able to accommodate a customer's needs, including policies & procedures

Consistency

Solutions that align with Government directives and Standards Bodies

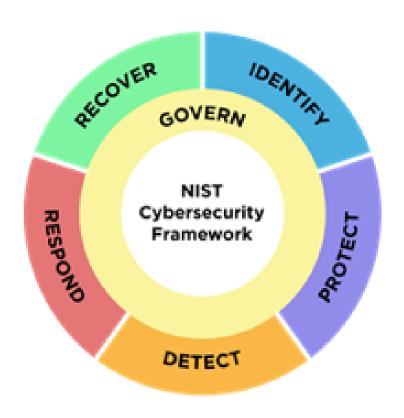






OT Cybersecurity

- National Institute of Standards and Technology Cybersecurity Framework v2.0 (NIST CSF)
- Why does Rockwell Automation use this framework as opposed to something else?



NIST Cybersecurity Framework

Provides your business an outline of best practices to help you decide where to focus your time and money for cybersecurity protection.



Organizational context

Risk management strategy

Roles and responsibilities

Policies and procedures



Asset management

Business environment

Risk assessment

Risk management strategy

Vulnerability management



Awareness control

Awareness and training

Data security

Countermeasure deployment

Maintenance

Protective technology



Anomalies and events

Security continuous monitoring

Detection process



Response planning

Communications

Analysis

Mitigation

Improvements



Recovery planning

Onsite Restoration

Improvements

Communications

Training







Rockwell Automation's OT Cybersecurity Partners

















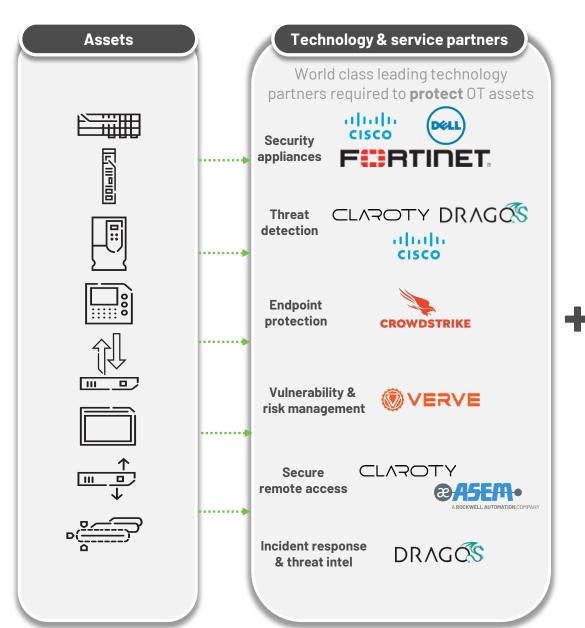




How do Those Partners Apply to the NIST CSF

IDENTIFY	Asset Vulnerability Network security Risk Penetration Inventory Assessment Assessment Testing	
PROTECT Network IDMZ OT Data Center Secure Patch End Point Data Backup & Remote Access Management Protection Recovery Plan		
DETECT	24/7 Managed Network & 24/7 Managed Threat Detection Alerts & Advisories Infrastructure Services Services (SOC-as-a-Service)	
RESPOND	Incident Response, Containment & Mitigation Coordinated Communication Plan & Execution	
RECOVER	Recovery Support Investigation & Analysis Resilience Planning	

Cybersecurity Services Technology Partnership Overview





Our domain expertise, digital insights at global scale and our partners, are what make us

the most comprehensive ICS Cybersecurity solution in the market

Managed Security Services and Support



Follow the Sun NOC and SOC – Tier 1, 2, 3 and Analyst Support

Alarm/Alert Monitoring

Administration

Patching, Firewall, Backups

Version Revisions and Updates

Data Enrichment, Tuning, Reporting

Phone, E-Mail, Chat, Tickets

Cyber Incident Response

Complex Issue Resolution (CIRT)

High-Level Product Support

123K Alarms Annually

99.3% SLA on Critical Alarms 20.3K

Monitored

Devices

30.3K
Tickets
Annually

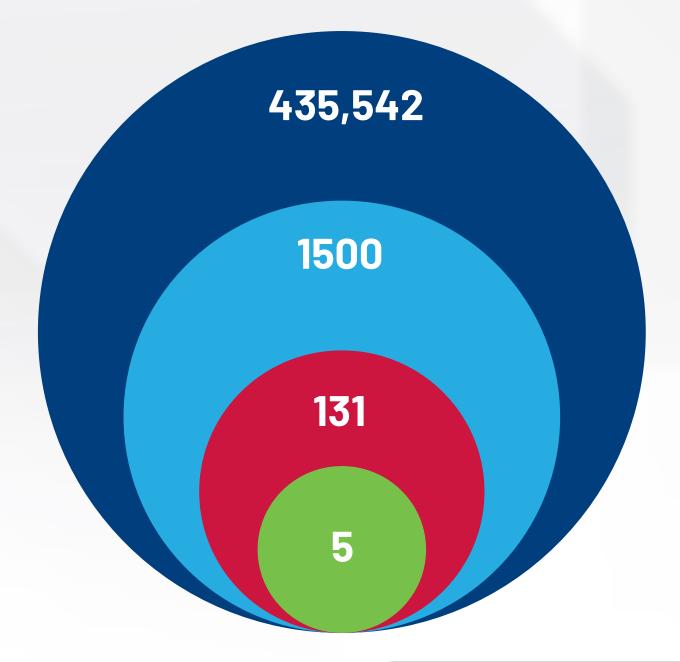
13.2K
Windows
Devices
Patched

11.2K
Infrastructure
Devices
Patched

78RA-CIRT Cases

Incident Responses 100% CSAT





Raw Security Alerts

Threat Detection platform triggers alerts when anomalies are detected within the environment

Alert Optimization

The Rockwell Automation analytics platform ingests alerts and tunes out false positives and duplicates to ensure that only actionable alerts are presented

Insights

Alerts are correlated and analyzed using the Rockwell Automation risk-based approach to determine when alerts rise to the importance of becoming an insight

Escalation to the Customer

Upon validation from a Rockwell Automation analyst that an insight requires escalation, Rockwell Automation will first attempt to resolve the Insight. If additional information is required from the customer, Rockwell Automation will escalate insight to customer with guidance on the next steps to further investigate and/or resolve the Insight



Risk Informed **Cyber Strategy**

This recommended approach improves risk posture with limited capital expenditure and shortened implementation timelines

Establish asset visibility

Conduct asset inventory analysis

Determine current risk posture

- Conduct risk assessment
- Review and establish framework and standards

✓ Develop base cyber hygiene program

- Develop anti-malware strategy
- Execute physical to virtual server migrations
- Deploy anti-virus management measures
- Execute (OS) infrastructure patching services
- Create backup and recovery plan

OT network readiness

- Conduct comprehensive assessment
- Create segmentation by design of logical network and **IDMZ**





This approach is a more foundational way to improve overall cybersecurity risk posture across the attack continuum with moderate capital investments and defined operational expenditures

✓ Review comprehensive installed base

- Hardware, software, and network
- Migrate legacy assets and networks

✓ Deploy segmentation between IT and OT environment

- Complete comprehensive IDMZ design and implementation
- Implement secure remote access strategy

✓ Secure endpoints

- Deploy endpoint security measures
- Implement modern machine and device level network

✓ Deploy continuous threat detection

- Deploy scalable threat detection services
- Develop and execute continuous risk management program

✓ Monitor and management OT environment

 Data centers, firewalls, networks, and applications 24x7x365

✓ Create disaster recovery plan

Deploy and adjust disaster recovery plan





This approach outlines a comprehensive OT cyber strategy across the attack continuum providing a multi-year approach and a blueprint to all elements of a risk mitigation program. This would include detailed financial capital planning, cultural change management requirements, and workforce skills gap mitigation by providing real-time managed services

✓ Modernize installed base

- Migrate legacy automation hardware, software, process systems or platforms
- Migrate remaining critical physical infrastructures to full virtual environments

✓ Modernize OT network

- Implement detailed logical and physical network and IDMZ designs
- Deploy micro-segmentation strategy

✓ Expand to integrated security management and administration

 Network, firewall, data centers, applications, threat detection platforms, anti-virus and patch management

✓ Augment workforce with security operations center

Integrate OT telemetry with security operations

✓ Develop incident response handling

 Create and deploy incident response workflows, procedures, and teams to increase speed of recovery



FOOD COMPANY

37 SITES ENTERPRISE CONTRACT

In what areas did Rockwell Automation help?



CHALLENGES

- Gain visibility into OT cybersecurity risks at manufacturing facilities, globally
- Tried a different approach with an independent consultant, recommendation did not meet their needs
- Needed to select a proven and trusted cybersecurity partner

SOLUTION

- Deployed Threat Detection Services at 37 sites
- Performed live monitoring with an outsourced Security Operating Center (SOC)
- Generated asset inventory reports within weeks, across North America followed by global sites
- Created a single enterprise dashboard to view and manage risks, anomalies, and security events

BENEFITS

- Gathered valuable data and aligned practices around an enterprise dashboard as a single source of truth across the company.
- Aligned with their corporate objectives to have trained cybersecurity analysts monitoring their global enterprise.

GAINED VISIBILITY INTO CYBERSECURITY RISKS

CUSTOMER SUCCESS







Questions?





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