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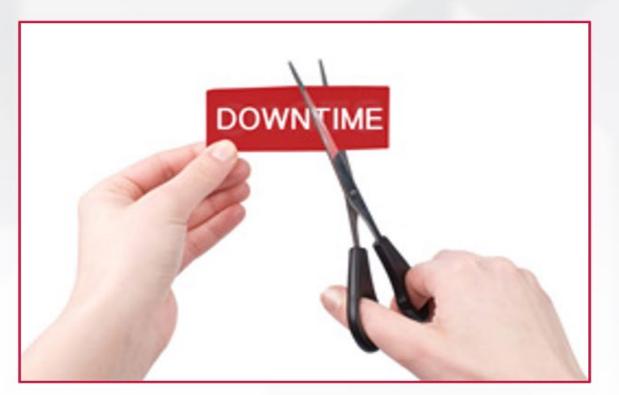
Schaedler Yesco Expo Saving Money & Gain Reliability Rockwell Automation Remanufacturing & Repair Services March 28, 2024

Products and Solutions for the Electrical Industry



Common Maintenance and Repair Concerns

- Need to manage targeted maintenance budgets
- Improve overall equipment effectiveness (OEE)
- Source discontinued replacement parts
- Longer Mean Time To Repair (MTTR)
- Improved Supply Chain Lead-times
- Reduce waste and meet corporate sustainability objectives
- Grey Market / Counterfeiting Concerns Resulting in Cyber Security Vulnerabilities



Rockwell Automation Remanufacturing & Exchange Services Address Common Maintenance Concerns

A Family- and Employee-Owned Company



Rockwell Automation Remanufacturing at a glance

As the manufacturer of Allen-Bradley[®] products, we are the only authorized service supplier of Rockwell Automation **OEM-specified components**

15 REMANUFACTURING FACILITIES

8 **GLOBAL PARTS HUBs** 24x7x365 \$144 Million

SERVICE AVAILABLE

REPAIR PARTS INVENTORY

SALES SUPPORT IN 80+ COUNTRIES | ISO CERTIFIED FACILITIES | USE OF OEM-SPECIFIED COMPONENTS

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What is Remanufacturing? A process performed by an original

equipment manufacturer to return a *used* piece of equipment to *"like new"* condition

Remanufacturing Services Support:

- 1. Out of warranty transactions
- 2. New Product warranty transactions
- 3. Remanufactured warranty transactions

Remanufacturing Services Provide:

Quality that repair competitors can not match & assures customers of the quality expectations from when they purchased the equipment new

BEFORE



AFTER

We follow a comprehensive remanufacturing process to **extend the life of your Allen-Bradley**[®] **equipment.**

We help you minimize risk by:

- Using trusted and verified OEM components and suppliers
- Updating firmware to the latest version
- Proactively replacing aged and worn components

Surveys show that using non-authorized repair vendors can result in 3x the failure rate compared to products remanufactured by Rockwell Automation

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What does "Like New" mean?

- ✓ Unit is restored to functional state
- ✓ Full unit visual inspection by factory trained technician
- ✓ Break-down and cleaning on unit completed
- Updated with latest firmware revisions
- ✓ Engineering updates implemented
- ✓ Verification of all OEM specified components

- ✓ Full functional testing completed
- Environmental testing completed
- ✓ Full Quality evaluation
- ✓ Serial number logged for historic record keeping
- ✓ Comprehensive warranty
- ✓ Securely packaged for shipping
- ✓ Reliable asset for you



Remanufacturing Service Levels

Economy

Competitive differentiators

- Revision updates
- OEM specified components
- OEM Functional Testing
- New Product Warranty tracking and recovery

Note: The benefits listed above can be performed ONLY by Rockwell Automation

Service Level

- Approximately two weeks turnaround
- Customer/distributor incurs shipping costs to ship to remanufacturing center

12-month warranty on entire unit

Priority

Competitive differentiators

- Revision updates
- OEM specified components
- OEM Functional Testing
- New Product Warranty tracking and recovery
- Leverages exchange HUB inventory
- \$100 million+ exchange inventory
- Strategically located exchange hubs globally
- 50,000+ products available

Service Level

- Next day shipping included
- Free return shipping of failed unit

24-month warranty on entire unit

Setting the Standard for Reliable Production



Sustainability

Remanufacturing Delivers:

- 85% of Energy Savings verse Production of a New Unit Manufactured
- 90% Fewer Raw Materials verse Production of a New Unit Manufactured By Rockwell Automation
- ISO9001 & ISO14001 Standards Throughout Process Reduce Waste and Energy Consumption
- Cleaning Fluid & Wastewater Not Released to Municipal Sewer System by utilizing *Evaporation Processes* within Remanufacturing Processes.
- Environmentally Packed Per OEM Specifications to prevent external damage from water, gas, and ESD.
- E-Waste from Remanufacturing Recycled by Rockwell Automation to ensure none is transferred to landfill.

Remanufacturing is a well documented way to hit sustainability goals while driving HARD Cost Savings to a company's bottom line.



A Family- and Employee-Owned Company



Inventory Recertification

Are you confident your spare parts are operational and reliable?

- Testing & Recertification service
 - Test to determine if part is functional or in need of repair
- Product returned fully tested with 1-year warranty
- If the unit fails testing, it will be remanufactured and only the remanufactured price will apply - This is AUTOMATIC
 - Broken seals or open boxes in storeroom
 - Environmental exposure (temperature, humidity, vibration, electro static, etc.)
 - Suspect inventory (repair work performed by unauthorized companies)



What products can you repair?

Rockwell Automation provides quality repairs

on products including:

- AC Drives
- DC Drives
- PLCs
- Power Supplies
- Servo Motors & Drives
- Weld Controllers
- Distributed Control Systems
- Robots and Controllers

for manufacturers including:





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What is a Repair+ service agreement?

Repair+ is one contract for simplified repair budgeting that streamlines your repair order process with Rockwell Automation

- Single contract for all repair services
- Renewable contract
 - Single-year and multi-year options available
- Predictable, fixed monthly billing
- Benefit from additional incentives, reducing overall spend
- Leverage our quality remanufacturing services
 - Standard repair warranty on all repairs



Thank you!



Products and Solutions for the Electrical Industry

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