

# **Switchboard Delivery Options**

Dennis Balickie – Sr. Field Applications Engineer



Meeting our customer's needs for <u>delivery and price</u> of switchboards is key these days.

Having options provides the flexibly to meet those needs.

#### Let's start with WHY

Why are we proposing Various Cycle options?



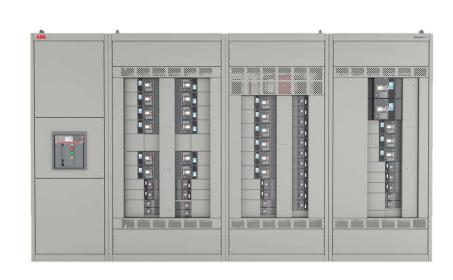
- Switchboards lead times spiked up in the last 18 months and are now about 3x of the standard historical Lead times
- There is a need for a reduced lead time Switchboard offering
- We have been successful with the <u>On-Demand</u> program
- Many customers are now open to "standard solutions" and/or are willing to pay a premium for faster delivery as the market demand keeps growing
- From a manufacturing standpoint, we want to drive a certain standardization in order to improve our execution and free up engineering resources to work on our equipment backlog

ReliaGear® SB - OVERVIEW Equipment Offerings

#### Overview of the Switchboard OFFERINGS







#### **On Demand**

#### **EXcelerate**

#### Mid-Cycle

#### **Normal**

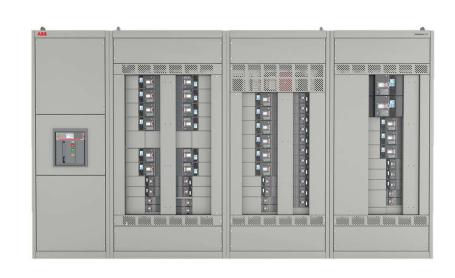
|                         | Switchboard On Demand | Switchboard On Demand | Reliagear SB -      | Reliagear SB -          | Reliagear SB -       | Reliagear SB -         |
|-------------------------|-----------------------|-----------------------|---------------------|-------------------------|----------------------|------------------------|
| Program                 | Emergency             | Mid Cycle             | EXcelerate (CTO)    | Standard SB - Mid Cycle | Standard SB - Normal | Standard SB - Normal + |
| Lead time before PFA    | 2-3 weeks             | 10 weeks              | 20 weeks            | 30 weeks                | 40 weeks             | 45 weeks               |
| PFA (if needed)         | not required          | not required          | not required        | 6 weeks                 | 8 weeks              | 8 weeks                |
| Туре                    | SKU                   | SKU                   | Configured to Order | Engineered to Order     | Engineered to Order  | Engineered to Order    |
| Number of configuration | s                     |                       |                     |                         |                      |                        |
| available               | 7                     | 7                     | ~3,200              | Over 250K               | Over 1M              | Over 1M                |
| Max Current             | 4,000                 | 4,000                 | 4,000               | 4,000                   | 6,000                | 6,000                  |
| Enclosure options       | N1/N3R                | N1/N3R                | N1/N3R              | N1/N3R                  | N1/N3R               | N1/N3R                 |
| Interrupting Rating     | 100kAIC               | 100kAIC               | 65/100kAIC          | Up to 150kAIC^          | Up to 150kAIC^       | Up to 150kAIC^         |
| Price                   | Market \$\$\$         | Market \$\$           | Market \$           | Market                  | Market               | Market to Market \$    |

ReliaGear® SB – On-Demand Equipment Offerings

#### Overview of the Switchboard OFFERINGS







|                         | On Demand             |                       | <b>EXcelerate</b>   | Mid-Cycle               | Normal               |                        |
|-------------------------|-----------------------|-----------------------|---------------------|-------------------------|----------------------|------------------------|
|                         | Switchboard On Demand | Switchboard On Demand | Reliagear SB -      | Reliagear SB -          | Reliagear SB -       | Reliagear SB -         |
| Program                 | Emergency             | Mid Cycle             | EXcelerate (CTO)    | Standard SB - Mid Cycle | Standard SB - Normal | Standard SB - Normal + |
| Lead time before PFA    | 2-3 weeks             | 10 weeks              | 20 weeks            | 30 weeks                | 40 weeks             | 45 weeks               |
| PFA (if needed)         | not required          | not required          | not required        | 6 weeks                 | 8 weeks              | 8 weeks                |
| Туре                    | SKU                   | SKU                   | Configured to Order | Engineered to Order     | Engineered to Order  | Engineered to Order    |
| Number of configuration | 9                     |                       |                     |                         |                      |                        |
| available               | 7                     | 7                     | ~3,200              | Over 250K               | Over 1M              | Over 1M                |
| Max Current             | 4,000                 | 4,000                 | 4,000               | 4,000                   | 6,000                | 6,000                  |
| Enclosure options       | N1/N3R                | N1/N3R                | N1/N3R              | N1/N3R                  | N1/N3R               | N1/N3R                 |
| Interrupting Rating     | 100kAIC               | 100kAIC               | 65/100kAIC          | Up to 150kAIC^          | Up to 150kAIC^       | Up to 150kAIC^         |
| Price                   | Market \$\$\$         | Market \$\$           | Market \$           | Market                  | Market               | Market to Market \$    |

#### **On Demand - Overview**

- Onsite delivery in two to three weeks
- Seven preconfigured designs with flexible breaker settings
- Catalog number driven units for easy ordering
- Optional 10-week cycle shipping at a reduced-price



#### **On Demand - Features**

- Main bus is copper rated 2000A or 4000A
- Fully rated bus with provisions for future extension
- 277/480VAC maximum @ **100kAIC**
- Emax2/Ekip Touch Main breaker with LSIG and RELT
- Front and real alignment for splicing sections
- Front access only with hinged doors and gutters
- NEMA Type 1 and NEMA Type 3R NWI enclosure
- Multifunction digital main meters are provided
- Feeder breakers feature digital Ekip LSI trip units for maximum flexibility
- ReliaGear plug-in panel type for easy breaker and/or component installation
- Units are manufactured and stored at the factory



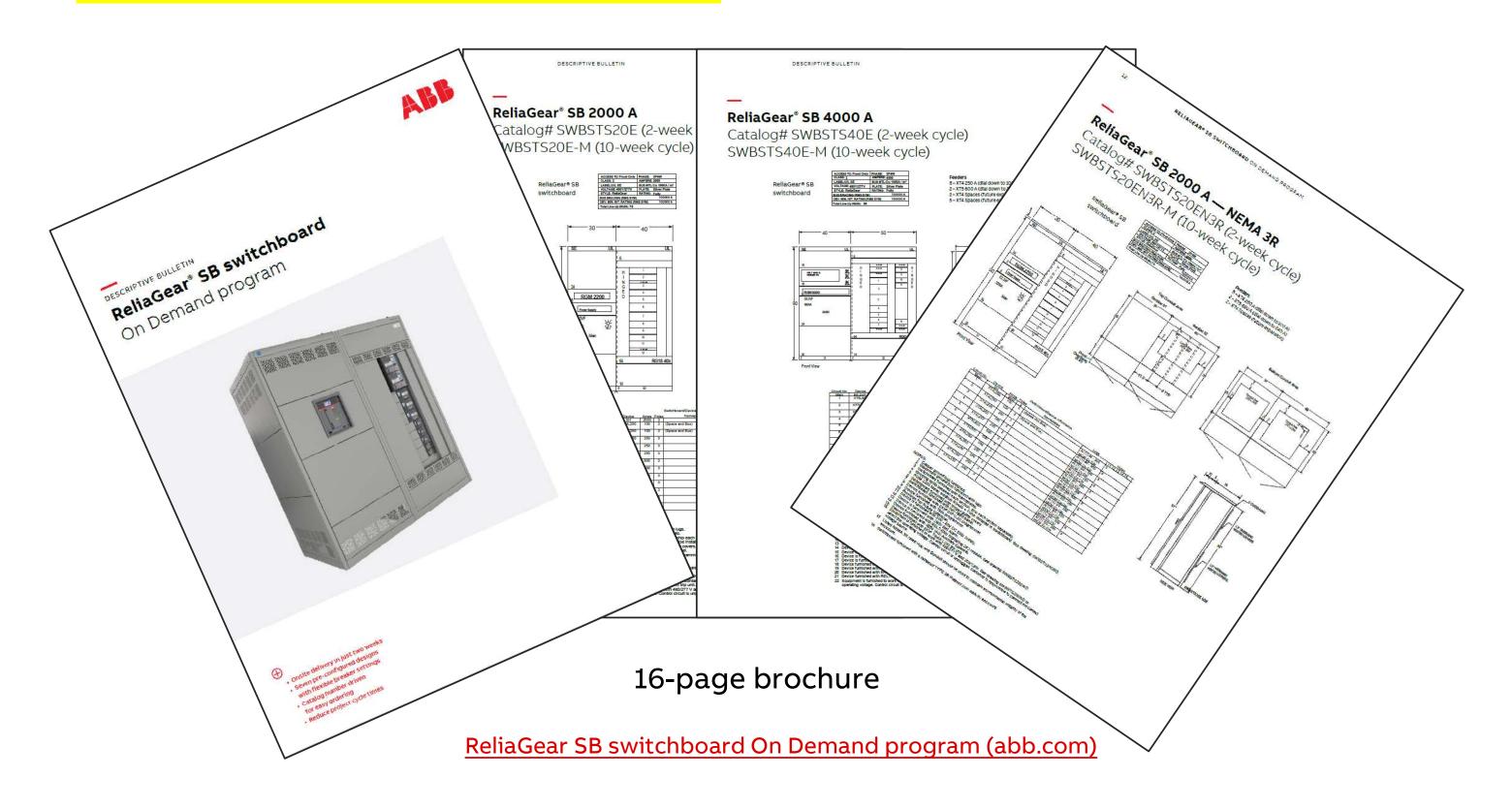
## **On Demand - Offerings**

#### Offers **SEVEN pre-configured** ReliaGear SB designs by Catalog Number

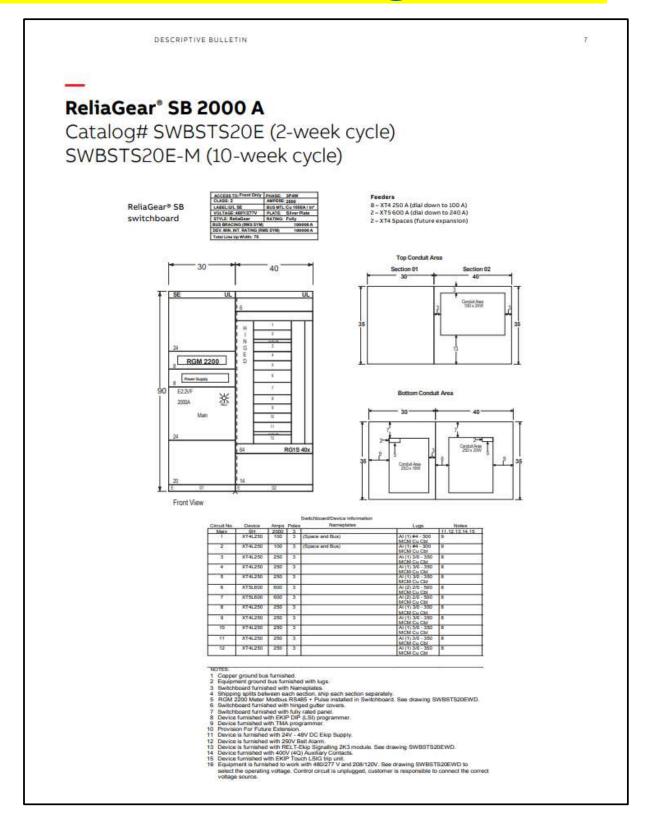
- Indoor ReliaGear SB 2000A main and feeder section
- Indoor ReliaGear SB 2000A add-on feeder section
- Indoor ReliaGear SB 4000A main and feeder section
- Indoor ReliaGear SB 4000A add-on feeder section
- Outdoor ReliaGear SB 2000A main and feeder section
- Outdoor ReliaGear SB 4000A main and feeder section
- Outdoor ReliaGear SB 4000A add-on feeder section



## **On Demand - Documentation**



# **On Demand – Configurations**



RELIAGEAR\* SB SWITCHBOARD ON DEMAND PROGRAM ReliaGear® SB 2000 A add-on feeder section\* Catalog# SWBSTS20EDIST (2-week cycle) SWBSTS20EDIST-M (10-week cycle) 8 – XT4 250 A (dial down to 100 A) 2 – XT5 600 A (dial down to 240 A) 2 – XT4 Spaces (future expansion) ReliaGear® SB switchboard Top Conduit Area Section 01 Bottom Conduit Area Combuil Assa 250 x 25W | XT4L250 | 100 | 3 | (Space and Bus) | XT4L250 | 100 | 3 | (Space and Bus) | XT4L250 | 100 | 3 | (Space and Bus) | AI (1) #4 - 300 MCM Gu Cbi AI (1) #4 - 300 MCM Gu Cbi AI (1) 3/0 - 350 XT4L250 250 3 XT4L250 250 MCM Cu Cbl Al (1) 3/0 - 350 MCM Cu Cbl Al (2) 2/0 - 500 XT4L250 250 XT5L600 600 MCM C<sub>H</sub> Cbl AI (2) 2.0 - 500 MCM C<sub>H</sub> Cbl AI (1) 3.0 - 350 XT4L250 250 XT4L250 250 3 XT4L250 250 3 MCM Cu Cbl Al (1) 3/0 - 350 X74L250 250 3 XT4L250 250 "Applied only as an "add-on" section to SWBSTS20E or SWBSTS20E-M

### ReliaGear SB 2000 A (Main and Feeder Section)

Catalog # SWBSTS20E (2/3-week cycle) / Catalog # SWBSTS20E-M (10-week cycle)

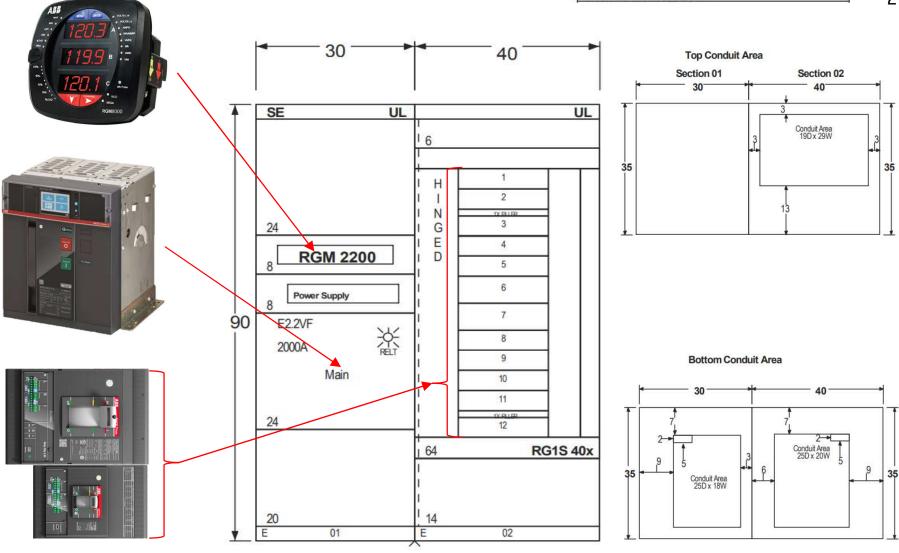
ReliaGear® SB switchboard

| ACCESS TO: Front Only    | PHASE: 3P4W            |
|--------------------------|------------------------|
| CLASS: 2                 | AMPERE: 2000           |
| LABEL:U/L SE             | BUS MTL: Cu 1000A / in |
| VOLTAGE: 480Y/277V       | PLATE: Silver Plate    |
| STYLE: ReliaGear         | RATING: Fully          |
| BUS BRACING (RMS SYM)    | 100000 A               |
| DEV. MIN. INT. RATING (R | MS SYM) 100000 A       |
| Total Line Up Width: 70  |                        |

#### **MAIN SUMMARY:**

1 – E2.2VF 2000AF (800AT to 2000AT FIELD ADJUSTABLE) LSIG WITH RELT **FEEDER SUMMARY:** 

- 8 XT4 250AF (100AT to 250AT FIELD ADJUSTABLE) LSI
- 2-XT5 600AF (240AT to 600AT FIELD ADJUSTABLE) LSI
- 2 XT4 250AF SPACES FOR FUTURE



| Circuit No. | Device  | Amps   | Poles |                                   |
|-------------|---------|--------|-------|-----------------------------------|
| Main        | E2.2VF  | 2000   | 3     | SETTINGS RANGE = $800A$ to $2000$ |
| 1           | XT4L250 | FUTURE | 3     | SETTINGS RANGE = 100A to 250A     |
| 2           | XT4L250 | FUTURE | 3     | SETTINGS RANGE = 100A to 250A     |
| 3           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A     |
| 4           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A     |
| 5           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A     |
| 6           | XT5L600 | 600    | 3     | SETTINGS RANGE = 240A to 600A     |
| 7           | XT5L600 | 600    | 3     | SETTINGS RANGE = 240A to 600A     |
| 8           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A     |
| 9           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A     |
| 10          | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A     |
| 11          | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A     |
| 12          | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A     |

Front View

#### ReliaGear SB 2000 A (Add-on Feeder Section\*)

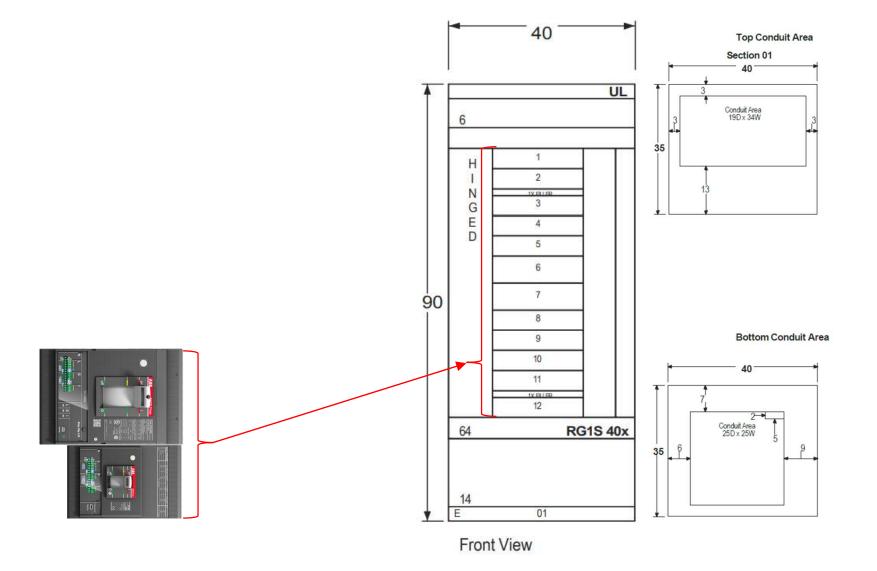
Catalog # **SWBSTS20EDIST** (2/3-week cycle) / Catalog # **SWBSTS20EDIST-M** (10-week cycle) \*Applied only as an "add-on" section to SWBSTS20E OR SWBSTS20E-M

ReliaGear® SB switchboard

| ACCESS TO: Front Only    | PHASE: 3P4W           |
|--------------------------|-----------------------|
| CLASS: 1                 | AMPERE: 2000          |
| LABEL:U/L                | BUS MTL:Cu 1000A / in |
| VOLTAGE: 480Y/277V       | PLATE: Silver Plate   |
| STYLE: ReliaGear         | RATING: Fully         |
| BUS BRACING (RMS SYM)    | 100000 A              |
| DEV. MIN. INT. RATING (R | MS SYM) 100000 A      |
| Total Line Up Width:40   | MR.                   |

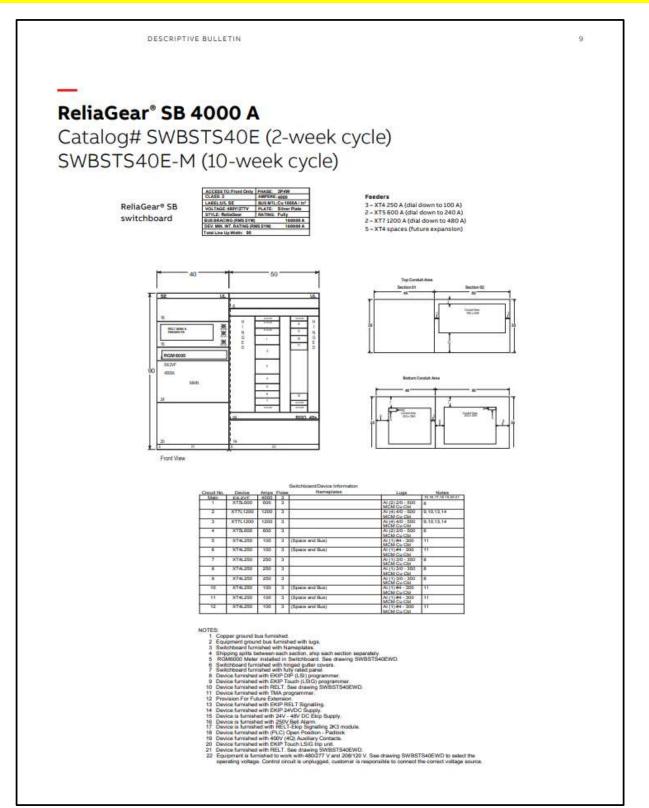
#### **FEEDER SUMMARY:**

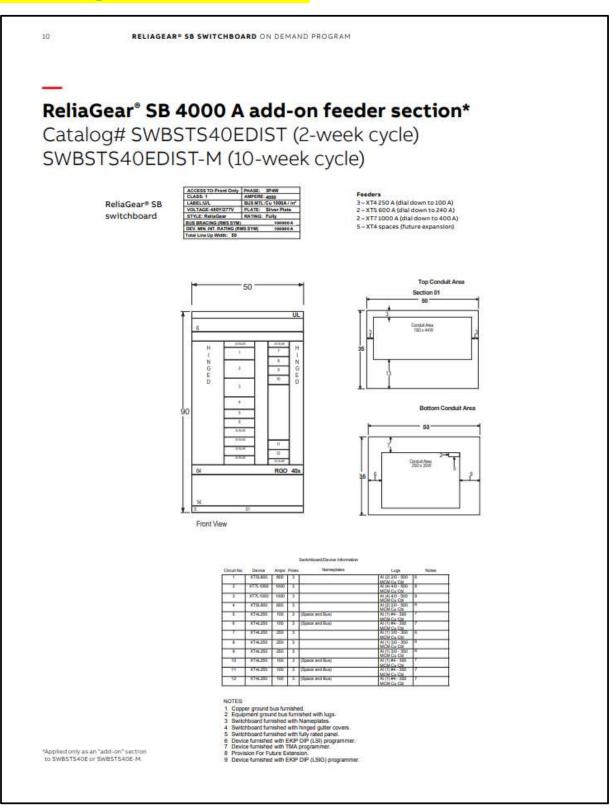
- 8 XT4 250AF (100AT to 250AT FIELD ADJUSTABLE) LSI
- 2-XT5 600AF (240AT to 600AT FIELD ADJUSTABLE) LSI
- 2 XT4 250AF SPACES FOR FUTURE



| Circuit No. | Device  | Amps   | Poles |                               |
|-------------|---------|--------|-------|-------------------------------|
| 1           | XT4L250 | FUTURE | 3     | SETTINGS RANGE = 100A to 250A |
| 2           | XT4L250 | FUTURE | 3     | SETTINGS RANGE = 100A to 250A |
| 3           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 4           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 5           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 6           | XT5L600 | 600    | 3     | SETTINGS RANGE = 240A to 600A |
| 7           | XT5L600 | 600    | 3     | SETTINGS RANGE = 240A to 600A |
| 8           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 9           | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 10          | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 11          | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 12          | XT4L250 | 250    | 3     | SETTINGS RANGE = 100A to 250A |

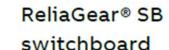
# Other ReliaGear SB On Demand Configurations





### ReliaGear SB 4000 A (Main and Feeder Section)

Catalog # SWBSTS40E (2/3-week cycle) / Catalog # SWBSTS40E-M (10-week cycle)

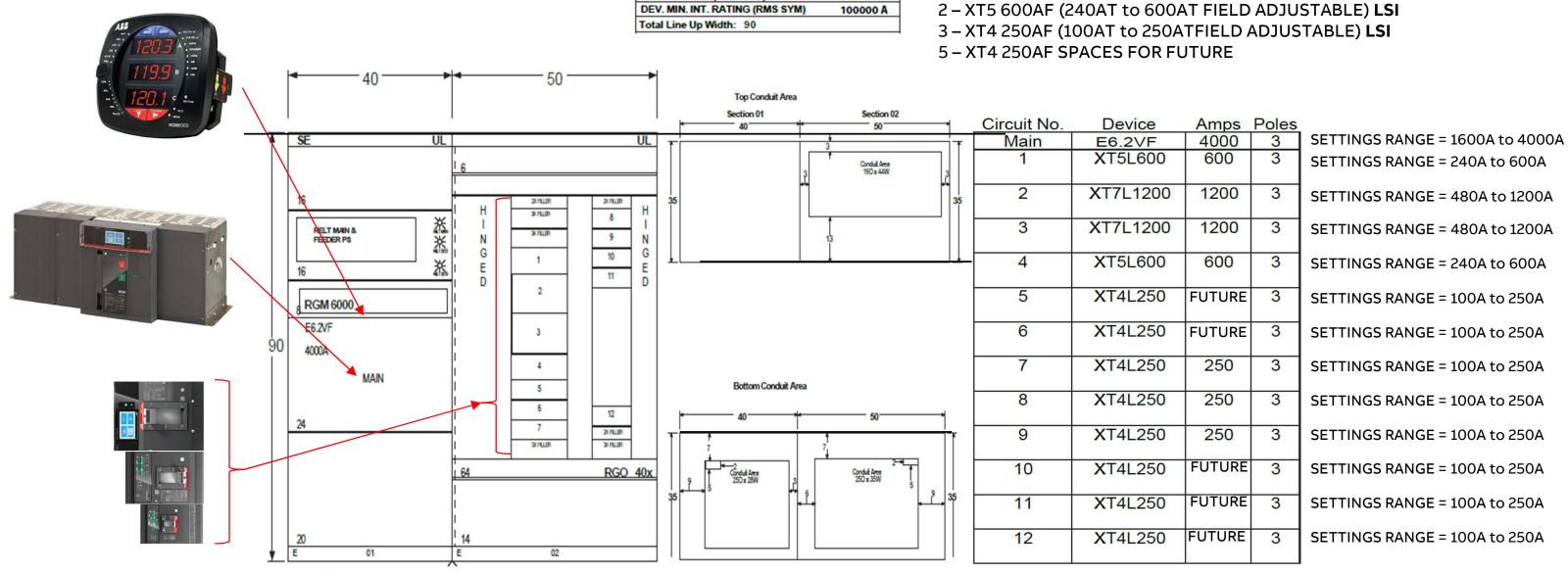


Front View

| ACCESS TO: Front Only     | PHASE: 3P4W                        |
|---------------------------|------------------------------------|
| CLASS: 2                  | AMPERE: 4000                       |
| LABEL:U/L SE              | BUS MTL:Cu 1000A / in <sup>2</sup> |
| VOLTAGE: 480Y/277V        | PLATE: Silver Plate                |
| STYLE: ReliaGear          | RATING: Fully                      |
| BUS BRACING (RMS SYM)     | 100000 A                           |
| DEV. MIN. INT. RATING (RI | MS SYM) 100000 A                   |
| Total Line Up Width: 90   |                                    |

#### **MAIN SUMMARY:**

- 1 E6.2VF 4000AF (1600AT to 4000AT FIELD ADJUSTABLE) **LSIG WITH RELT FEEDER SUMMARY:**
- 2 XT7 1200AF (480AT to 1200AT FIELD ADJUSTABLE) LSI WITH RELT



#### ReliaGear SB 4000 A (Add-on Feeder Section\*)

Catalog # **SWBSTS40EDIST** (2/3-week cycle) / Catalog # **SWBSTS40EDIST-M** (10-week cycle) \*Applied only as an "add-on" section to SWBSTS40E OR SWBSTS40E-M

ReliaGear® SB switchboard

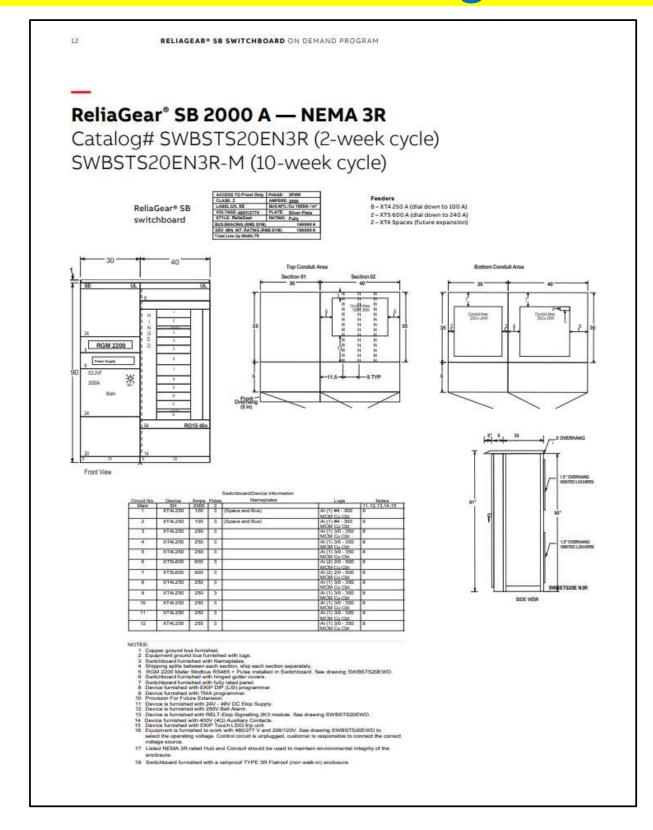
| ACCESS TO: Front Only        | PHASE:         | 3P4W            |
|------------------------------|----------------|-----------------|
| CLASS: 1                     | AMPERE         | 4000            |
| LABEL:U/L                    | <b>BUS MTL</b> | :Cu 1000A / in2 |
| VOLTAGE: 480Y/277V           | PLATE:         | Silver Plate    |
| STYLE: ReliaGear             | RATING:        | Fully           |
| <b>BUS BRACING (RMS SYM)</b> |                | 100000 A        |
| DEV. MIN. INT. RATING (RM    | AS SYM)        | 100000 A        |
| Total Line Up Width: 50      |                |                 |
|                              |                |                 |

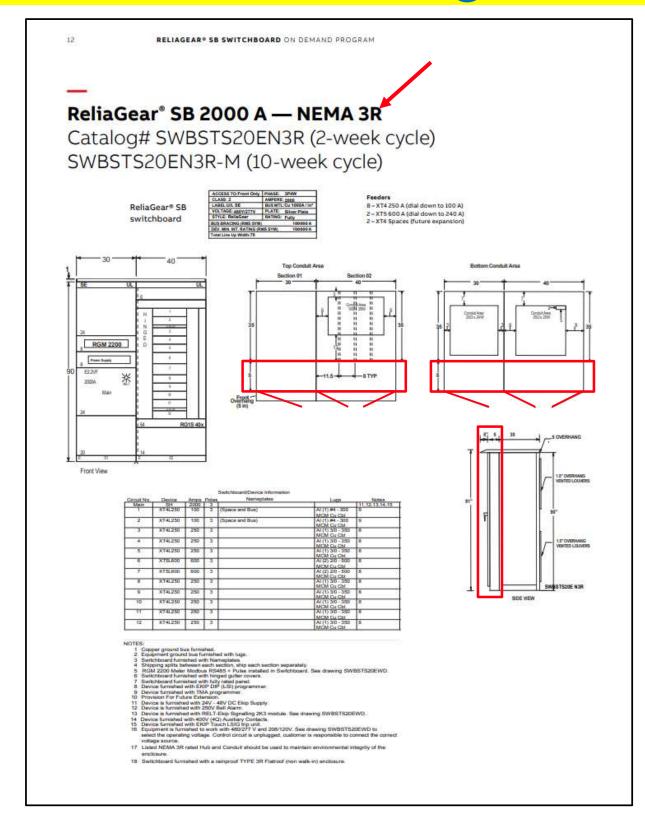
# Top Conduit Area Section 01 UL 5 **Bottom Conduit Area** RGO 40x Front View

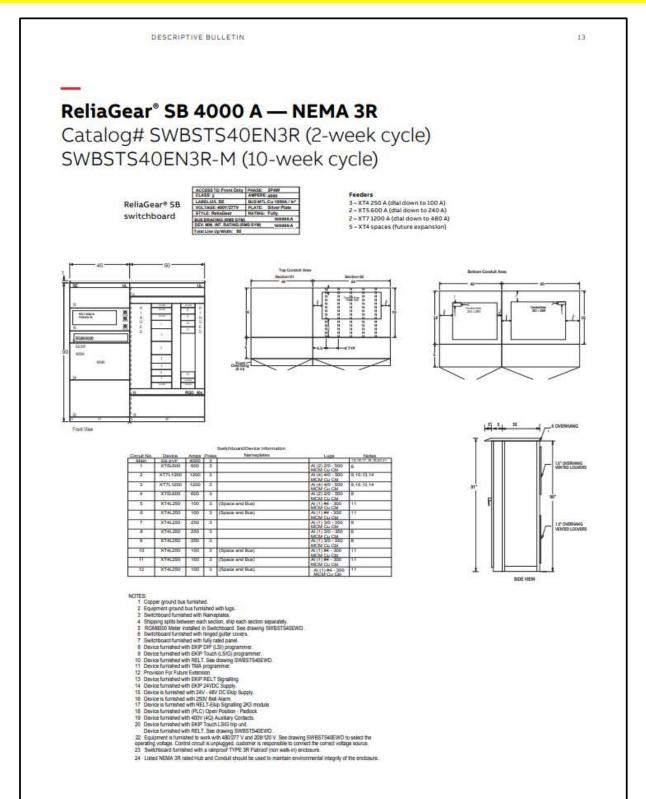
#### **FEEDER SUMMARY:**

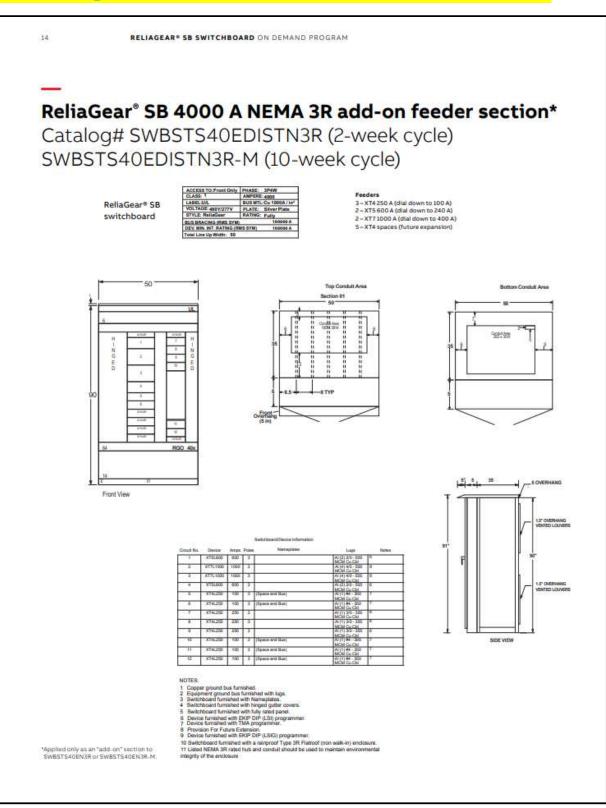
- 2-XT7 1000AF (400AT to 100AT FIELD ADJUSTABLE) LSI
- 2-XT5 600AF (240AT to 600AT FIELD ADJUSTABLE) LSI
- 3 XT4 250AF (100AT to 250ATFIELD ADJUSTABLE) LSI
- 5 XT4 250AF SPACES FOR FUTURE

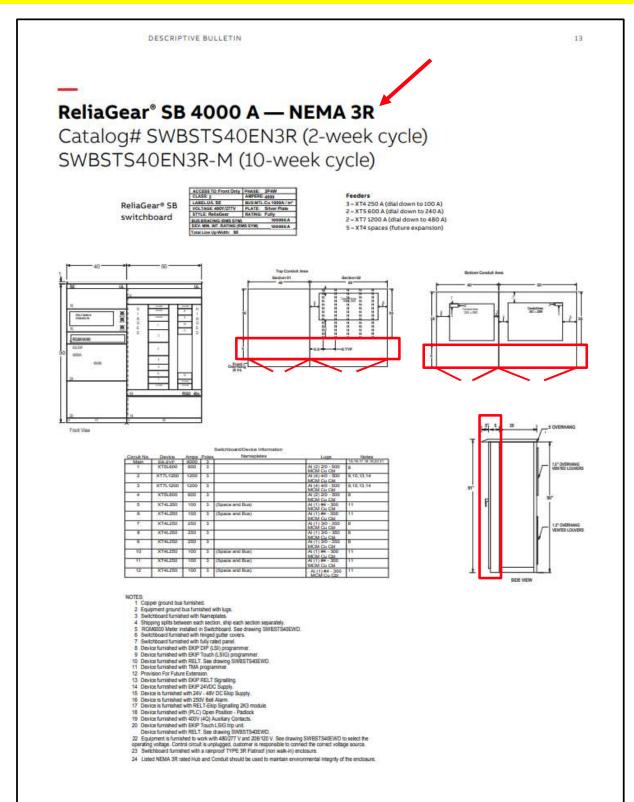
| Circuit No. | Device   | Amps   | Poles |                               |
|-------------|----------|--------|-------|-------------------------------|
| 1           | XT5L600  | 600    | 3     | SETTINGS RANGE = 240A to 600A |
| 2           | XT7L1000 | 1000   | 3     | SETTINGS RANGE = 400A to 1000 |
| 3           | XT7L1000 | 1000   | 3     | SETTINGS RANGE = 400A to 1000 |
| 4           | XT5L600  | 600    | 3     | SETTINGS RANGE = 240A to 600A |
| 5           | XT4L250  | FUTURE | 3     | SETTINGS RANGE = 100A to 250A |
| 6           | XT4L250  | FUTURE | 3     | SETTINGS RANGE = 100A to 250A |
| 7           | XT4L250  | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 8           | XT4L250  | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 9           | XT4L250  | 250    | 3     | SETTINGS RANGE = 100A to 250A |
| 10          | XT4L250  | FUTURE | 3     | SETTINGS RANGE = 100A to 250A |
| 11          | XT4L250  | FUTURE | 3     | SETTINGS RANGE = 100A to 250A |
| 12          | XT4L250  | FUTURE | 3     | SETTINGS RANGE = 100A to 250A |

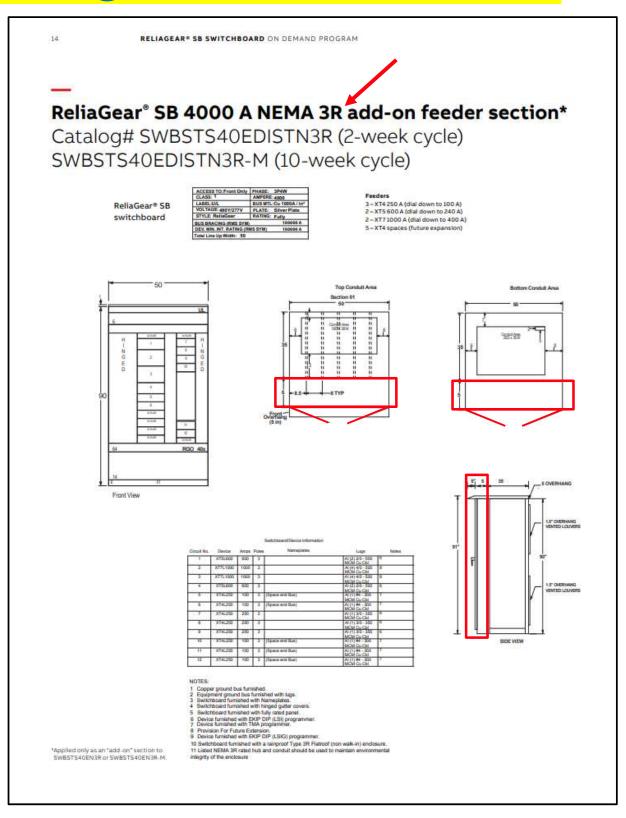












# ReliaGear SB Bus-Stack Overview

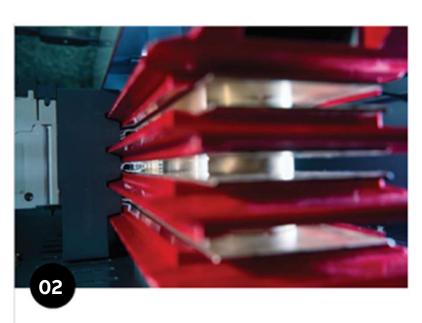
#### ReliaGear SB Feeder Section Details

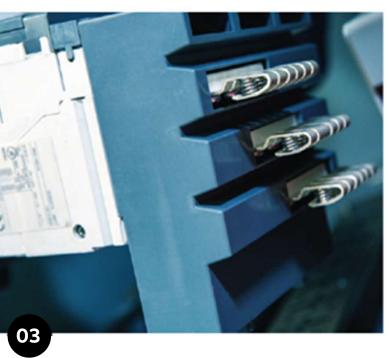
01. Interior

02. Vertical bus stack

03. Line side connector

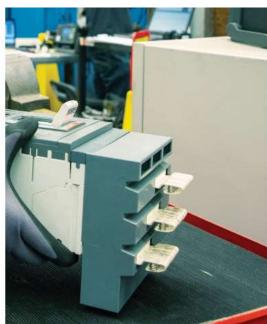






# ReliaGear SB Feeder Superior Plug-In Connections

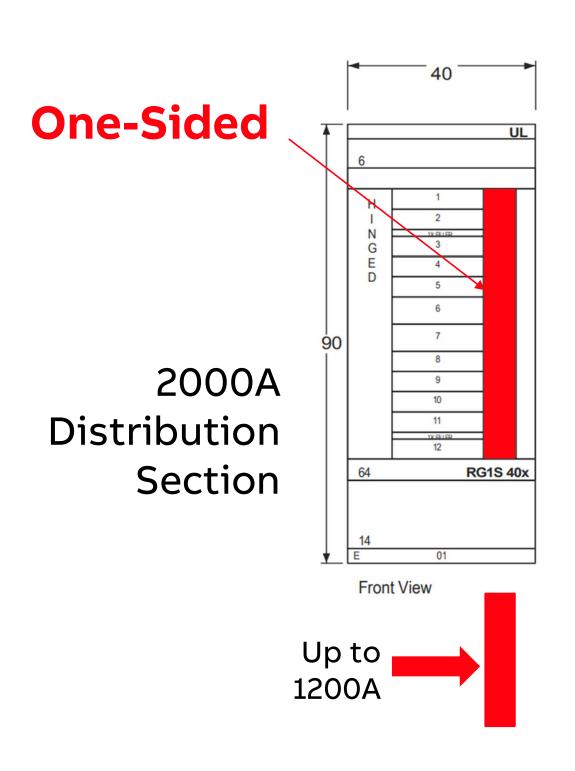
- Increased plating thickness withstands repeated insertion and removal
- Uses the magnetic force generated by a short circuit to make the connection even tighter and more reliable
- No more bolted joints that can become loose or require torque checks

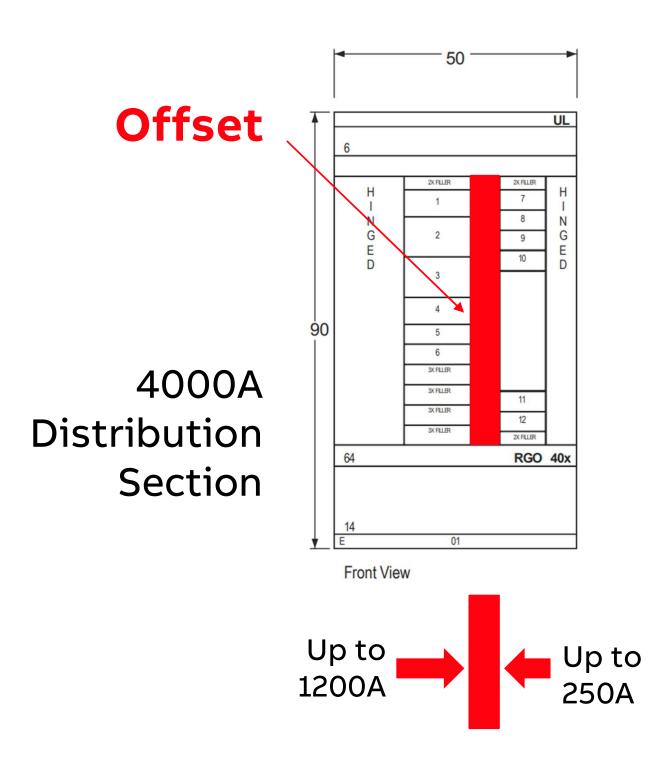






### On-Demand ReliaGear SB Feeder Bus Stack Configurations



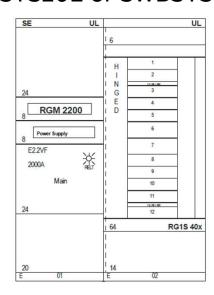


## **On Demand - Offerings**

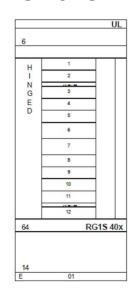
#### Offers **SEVEN pre-configured** ReliaGear SB designs by Catalog Number

- Indoor ReliaGear SB 2000A main and feeder section
  - As a 2/3-Week Cycle or a 10-Week Cycle
- Indoor ReliaGear SB 2000A add-on feeder section
  - As a 2/3-Week Cycle or a 10-Week Cycle
- Indoor ReliaGear SB 4000A main and feeder section
  - As a 2/3-Week Cycle or a 10-Week Cycle
- Indoor ReliaGear SB 4000A add-on feeder section
  - As a 2/3-Week Cycle or a 10-Week Cycle
- Outdoor ReliaGear SB 2000A main and feeder section
  - As a 2/3-Week Cycle or a 10-Week Cycle
- Outdoor ReliaGear SB 4000A main and feeder section
  - As a 2/3-Week Cycle or a 10-Week Cycle
- Outdoor ReliaGear SB 4000A add-on feeder section
  - As a 2/3-Week Cycle or a 10-Week Cycle

#### SWBSTS20E or SWBSTS20E-M



#### SWBSTS20EDIST or SWBSTS20EDIST-M



# Items NOT in the On-Demand Switchboard Program

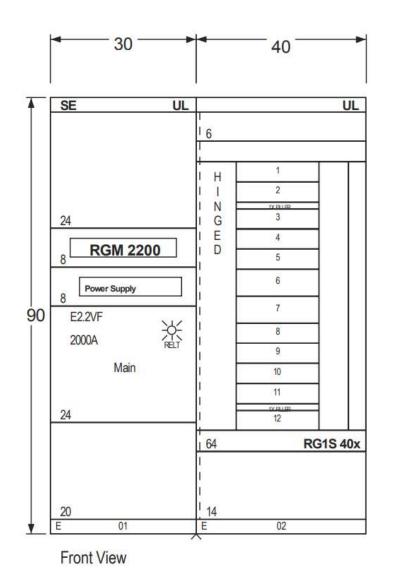
# **Items NOT in the On Demand Program**

- No integral SPD
  - Solution = Add a feeder breaker with a remote SPD unit
  - Solution = Remove 10X of feeder breakers and insert the Plug-in SPD Module
- No main incoming in the top
  - Solution = Install a side cable trough
- No close coupling to transformers
  - Solution = Get SST with a LV air terminal chamber and cable connect into the bottom
- No utility metering compartments (hot sequence)
  - Solution = Get a cable-in/cable-out remote utility metering cabinet and cable into the bottom

# Details & Additions to On-Demand Switchboards Post Shipment

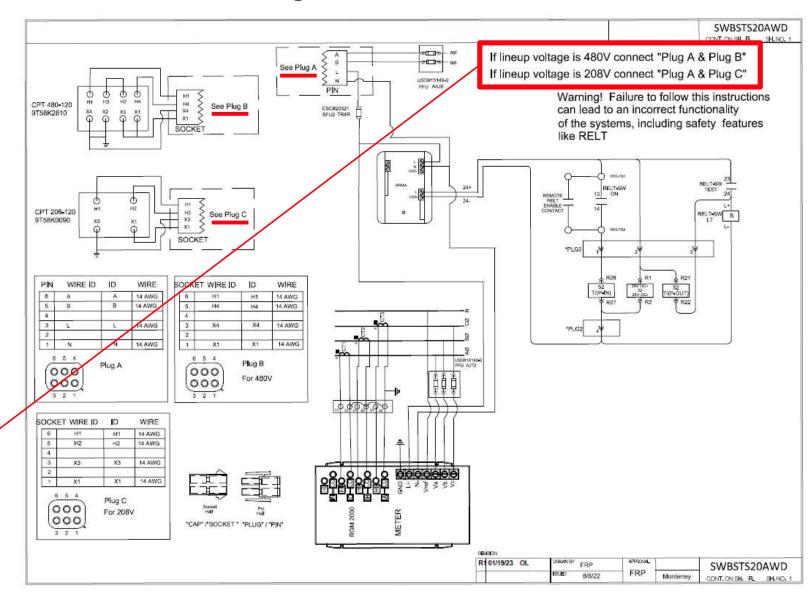
# ReliaGear SB On Demand Switchboards Post Shipment Control Power

The Default Configuration is BOTH 120/208V and 277/480V Service Need to "field connect" the correct CPT per the Source Voltage





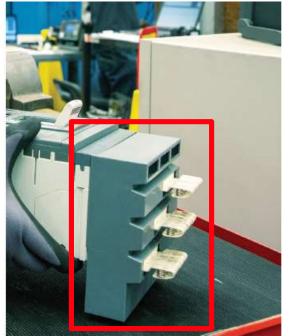


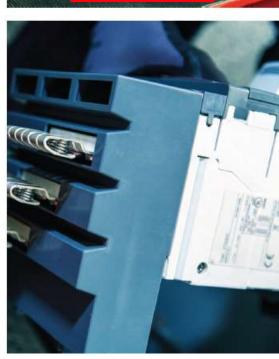


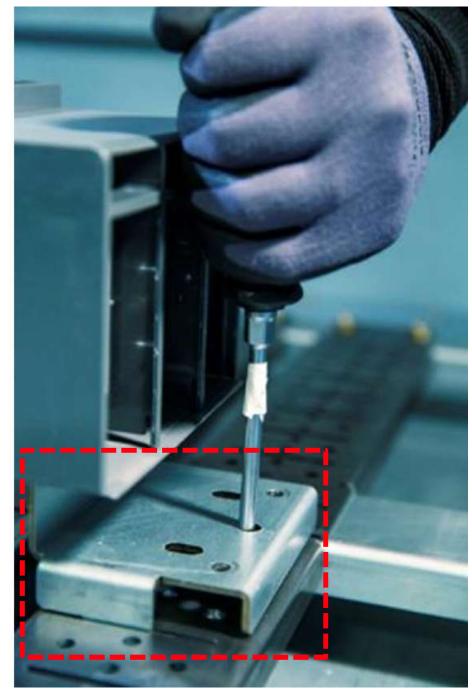
# ReliaGear SB On Demand Switchboards Post Shipment

Breakers

- Additional breakers and accessories can be added postshipment of the base catalog number switchboard units
- These are done as separate component catalog numbers
- The breakers and/or accessories must be ordered with the ReliaGear SB Line Side Connector







# ReliaGear SB On Demand Switchboards Post Shipment Breakers

| Record Plus FB       | Tmax XT1 | Tmax XT4 | Tmax XT5 | Tmax XT6 | Tmax XT7 |
|----------------------|----------|----------|----------|----------|----------|
| 1 & 2 POLE<br>100 AF | 125 AF   | 250 AF   | 600 AF   | 800 AF   | 1200 AF  |
|                      |          |          |          |          |          |

# ReliaGear SB On Demand Switchboards Post Shipment Accessories

#### Surge protection devices (SPD)

- Plug-in module
- Voltages (AC): 120 Wye, 277 Wye, 347 Wye, 480 Delta
- Impulse currents (kA): 65, 80, 125, 150, 200, 300
- Takes up 10X height
- Can be used in all widths, dependent upon the configuration



#### Reduced Energy Let Through (RELT)

- Plug-in module to mitigate arc flash hazard
- Touch trip unit required
- Voltages (AC): 240, 480, 600
- Compulsory by NEC for 1200 A breaker (XT7)
- Takes up 3X height
- Can be used in all widths, dependent upon the configuration



# ReliaGear SB On Demand Switchboards Post Shipment Breaker for Remote SPD (by others)

For the Remote SPD Circuit (30A to 60A Range)

 XT4LU3060FYG000XXX = 250AFrame with a 60ASensor Trip Range is 24A to 60A, 3 Pole / Ekip Dip LSI Trip Unit and ReliaGear Plug-In Line Side Connector

For the Remote SPD Circuit (16A to 40A Range)

 XT4LU3040FYG000XXX = 250AFrame with a 40ASensor Trip Range is 16A to 40A, 3 Pole / Ekip Dip LSI Trip Unit and ReliaGear Plug-In Line Side Connector

All On Demand Distribution Sections have XT4 Spaces

Using Ekip Dip Trip Units provides continuity of breakers and field adjustable settings

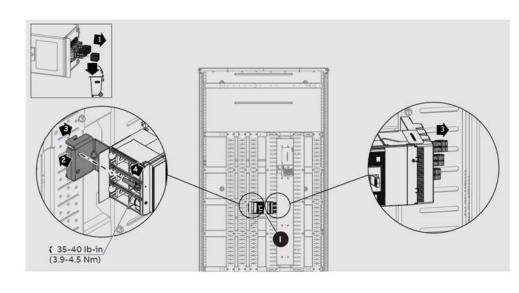
XT4L 250AF / <u>60AS</u> XT4L 250AF / 40AS





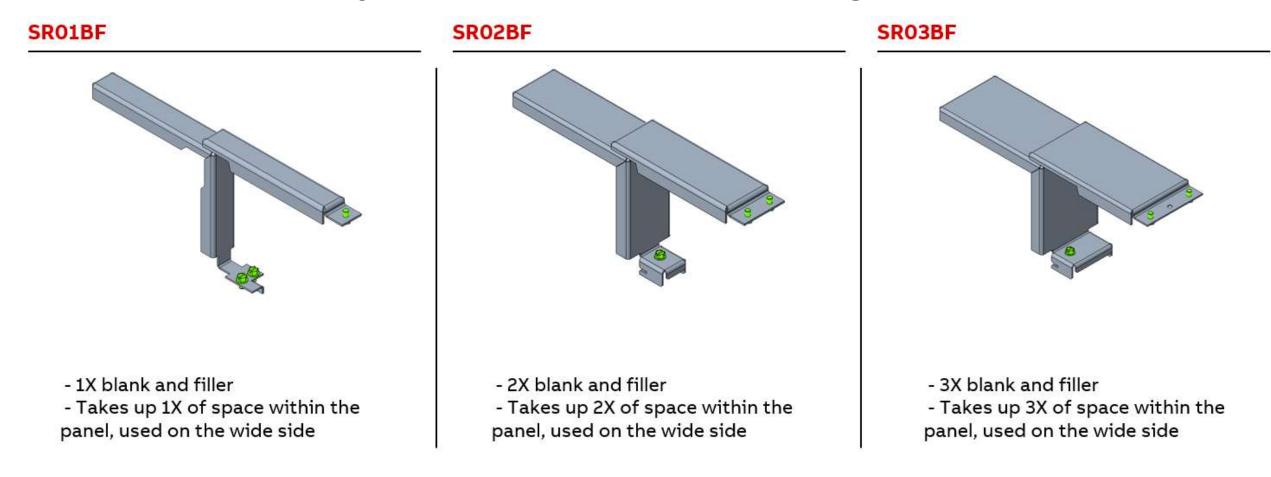
30A 60A

15A 40A

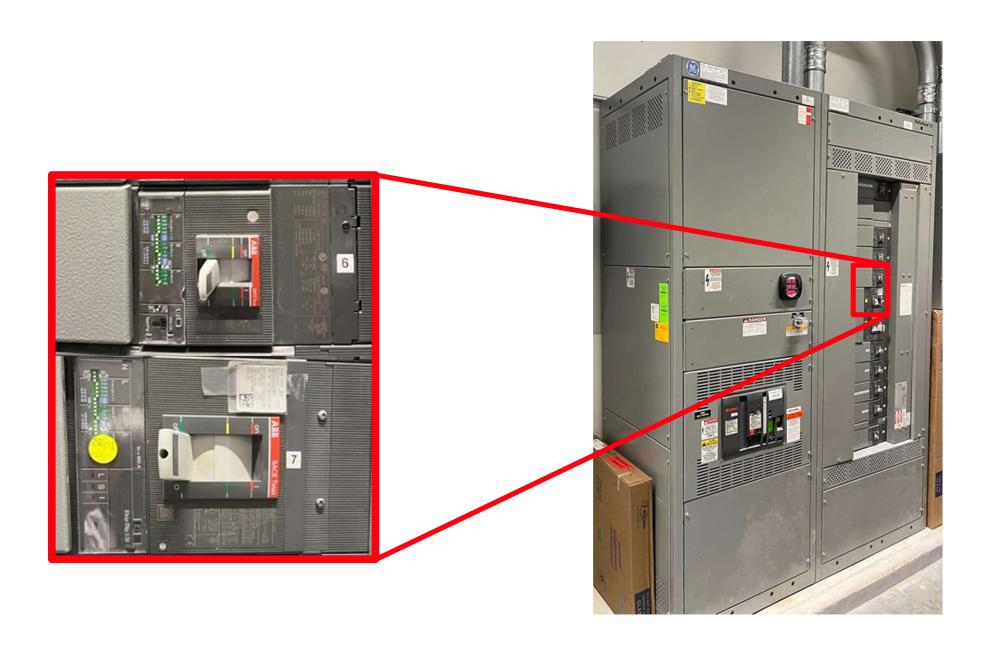


# ReliaGear SB On Demand Switchboards Post Shipment Other

- Additional "Custom" Add-On sections
  - 2000A Main Bus (Horizontal) OR 4000A Main Bus (Horizontal)
  - These will be subject to "Requisition Engineered" Delivery Times
- Blanks and Fillers may be required when adding non-XT4 Breakers



# **On Demand - Actuality**





We have expanded our Switchboard offering to include a more "cost sensitive" offering and at HALF our normal shipping cycle

ReliaGear® SB – EXcelerate Equipment Offerings

## **Overview of the Switchboard OFFERINGS**







#### **On Demand**

## **EXcelerate**

## Mid-Cycle

#### **Normal**

|                         | Switchboard On Demand | Switchboard On Demand | Reliagear SB -      | Reliagear SB -          | Reliagear SB -       | Reliagear SB -         |
|-------------------------|-----------------------|-----------------------|---------------------|-------------------------|----------------------|------------------------|
| Program                 | Emergency             | Mid Cycle             | EXcelerate (CTO)    | Standard SB - Mid Cycle | Standard SB - Normal | Standard SB - Normal + |
| Lead time before PFA    | 2-3 weeks             | 10 weeks              | 20 weeks            | 30 weeks                | 40 weeks             | 45 weeks               |
| PFA (if needed)         | not required          | not required          | not required        | 6 weeks                 | 8 weeks              | 8 weeks                |
| Туре                    | SKU                   | SKU                   | Configured to Order | Engineered to Order     | Engineered to Order  | Engineered to Order    |
| Number of configuration | s                     |                       |                     |                         |                      |                        |
| available               | 7                     | 7                     | ~3,200              | Over 250K               | Over 1M              | Over 1M                |
| Max Current             | 4,000                 | 4,000                 | 4,000               | 4,000                   | 6,000                | 6,000                  |
| Enclosure options       | N1/N3R                | N1/N3R                | N1/N3R              | N1/N3R                  | N1/N3R               | N1/N3R                 |
| Interrupting Rating     | 100kAIC               | 100kAIC               | 65/100kAIC          | Up to 150kAIC^          | Up to 150kAIC^       | Up to 150kAIC^         |
| Price                   | Market \$\$\$         | Market \$\$           | Market \$           | Market                  | Market               | Market to Market \$    |

## **Step 1: Remove Engineering**

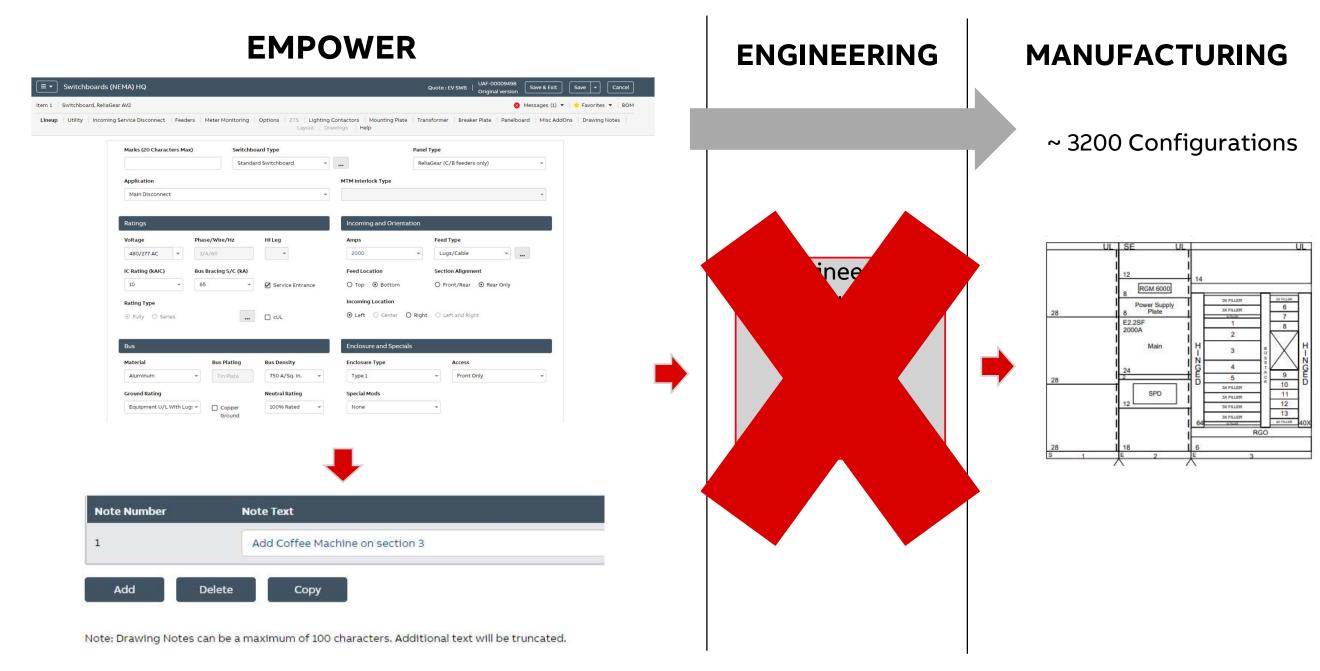
Current State (Engineered To Order) vs Configured To Order

Customers uses Empower and select more than 250 input fields...

#### **Customer Inputs:**

- Amps, Volts
- kAC rating
- N1, N3R
- # Dist Breakers
- Etc..

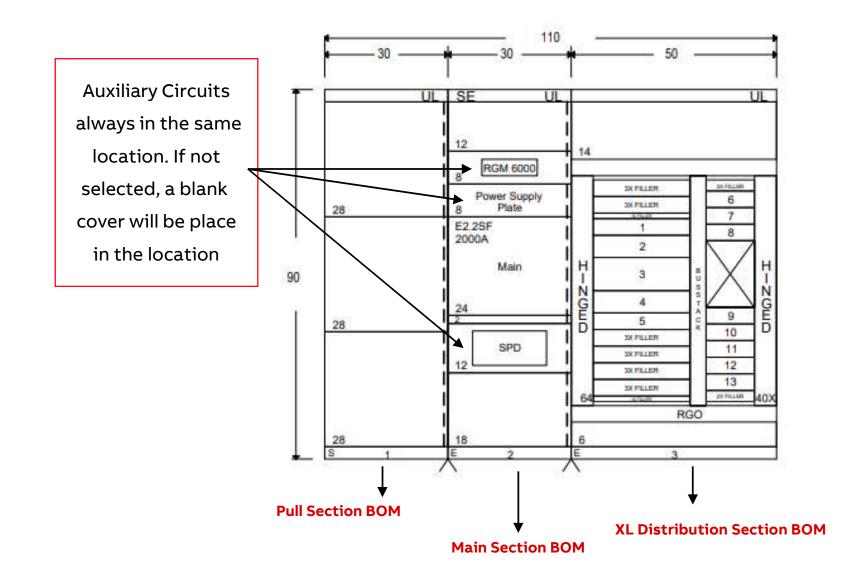
... + unlimited free text requests



## **Step 2: Modular Design**

#### **Modules:**

- Enclosure
- Bus
- SPD Assembly
- Metering Assembly
- Lateral Covers
- Power Supply Plate
- Ground Fault CTs
- Seismic Kit
- Space Heaters



Pre-engineered sub assemblies that can be combined in modular way

## **Step 3: Fixed BOM**

- > What changes and what remains the same
  - Still based on Empower (same customer experience), but with only 7 main input fields (instead of 250), and no free text. Inputs selected to cover the most requested and essential features.
  - No engineering time needed. Empower is still creating the line-up, but it will do so using already-engineered building blocks.
  - Design and layout are no longer estimated and confirmed after engineering processes.
  - Still allows for selection of desired breakers.

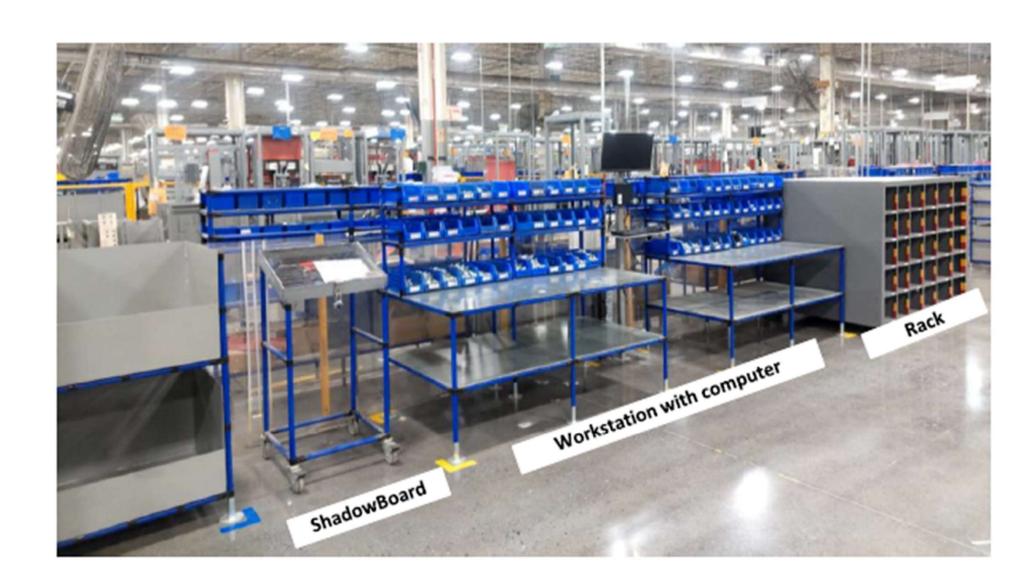
#### **Customer Inputs:**

| Voltage<br>Value<br>480/277<br>208/120 | AMP<br>Value<br>1200<br>1600 | RATING<br>Value<br>65<br>100 | MATERIAL<br>Value<br>COPPER<br>ALUMINUM | ENCLOSURE<br>Value<br>N1<br>3R | CABLE ENTRY/EXIT Value TOP BOTTOM | FUNCTION  Value  Buss Pull Section  |   | 28          |     | 8 RGM 6000 Power Supply Piate E2 2SF 2000A |   | N FALER N FALER 1 2                       |
|--|------------------------------|------------------------------|---|--------------------------------|-----------------------------------|---|---|-------------|-----|--|---|---|
| 00/347 🤻                               | 2000<br>2500<br>3000<br>4000 |                              |   |                                | N/A                               | Cable In Main (Emax 2)  Main from Bus to Bus (Emax 2)  SMALL DISTRIBUTION (1Sided 30 wide)  MEDIUM DISTRIBUTION (1 sided 40 wide)  MEDIUM DISTRIBUTION (Offset 40 wide) |   | 28<br> <br> | 7   | 24 2 SPD 12                                |   | H 3 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |
|  |                              |                              |   |                                |                                   | LARGE DISTRIBUTION (1 sided 45 wide)<br>X-LARGE DISTRIBUTION (Offset 50wide)<br>BLANK (15 wide)*  | 5 | 28 I        | , , | 18 E 2                                     | 1 | RGO                                       |
|  |                              |                              |   |                                |                                   |   |   | BOM         |     | вом  |   | ВОМ                                       |
|  |                              |                              |   |                                |                                   |   |   | Fixed       |     | Fixed                                      |   | Fixed                                     |

## **Step 4: Dedicated Production Lines**

#### Dedicated assembly line

- 2 new dedicated lines have been built in the factory
- The modular approach allows a faster assembly time making the CTO line to have a similar capacity of the current ETO manufacturing



ReliaGear® SB - EXcelerate Equipment Offerings

## **EXcelerate - Offerings In Scope**

#### ReliaGear® SB



- 3 phase 4 wire SWBD Line ups with 1 Main Disconnect Breaker and Group Mounted Distribution Breakers
- Main Breaker is Emax Ekip Touch LSIG + RELT Manually Operated
- Indoor & Outdoor enclosures (N1, N3R)
- 1200 to 4000 Ampacity
- Copper & Aluminum Bussing 65kA and 100kA
- XT1 to XT7 distribution Breakers (TMA & Ekip DIP, Touch for XT7 1200 only)
- Fixed Section Width (determined by Amperage) and Depth (front and rear aligned)
- Optional SPD Type 1 and 2, 125kA and 200kA individually mounted \*
- Optional RGM meter 2200, 6000, 6010 and 7000 \*
- Single section shipping split

\* Specification review/update may occur

## **EXcelerate - Offerings Not In Scope**

#### ReliaGear® SB



- 5000A and 6000A
- Touch/Hi-Touch trip units (exception XT7 1200A feeders)
- Commercial Metering
- Utility Metering Compartments
- Bus Bracing 150kA and 200kA
- Walk-in Enclosures
- Motor Operated Breakers
- Sub-metering
- Intermix Main + Panel Sections
- Transformer, Lighting Panel
- Increased Depth and/or Width

If the project design does NOT fit either On-Demand or EXcellerate, the "normal" shipping cycle option is still available, BUT you may still be able to shorten the shipping cycle.

ReliaGear® SB – Mid-Cycle Equipment Offerings

## Overview of the Switchboard OFFERINGS







**Normal** 

| On Demand | <b>EXcelerate</b> | Mid-Cycle |  |
|-----------|-------------------|-----------|--|
|-----------|-------------------|-----------|--|

|                         | <b>Switchboard On Demand</b> | <b>Switchboard On Demand</b> | Reliagear SB -          | Reliagear SB -          | Reliagear SB -       | Reliagear SB -         |
|-------------------------|------------------------------|------------------------------|-------------------------|-------------------------|----------------------|------------------------|
| Program                 | Emergency                    | Mid Cycle                    | <b>EXcelerate (CTO)</b> | Standard SB - Mid Cycle | Standard SB - Normal | Standard SB - Normal + |
| Lead time before PFA    | 2-3 weeks                    | 10 weeks                     | 20 weeks                | 30 weeks                | 40 weeks             | 45 weeks               |
| PFA (if needed)         | not required                 | not required                 | not required            | 6 weeks                 | 8 weeks              | 8 weeks                |
| Type                    | SKU                          | SKU                          | Configured to Order     | Engineered to Order     | Engineered to Order  | Engineered to Order    |
| Number of configuration | ıs                           |                              |                         |                         |                      |                        |
| available               | 7                            | 7                            | ~3,200                  | Over 250K               | Over 1M              | Over 1M                |
| Max Current             | 4,000                        | 4,000                        | 4,000                   | 4,000                   | 6,000                | 6,000                  |
| Enclosure options       | N1/N3R                       | N1/N3R                       | N1/N3R                  | N1/N3R                  | N1/N3R               | N1/N3R                 |
| Interrupting Rating     | 100kAIC                      | 100kAIC                      | 65/100kAIC              | Up to 150kAIC^          | Up to 150kAIC^       | Up to 150kAIC^         |
| Price                   | Market \$\$\$                | Market \$\$                  | Market \$               | Market                  | Market               | Market to Market \$    |

## Normal (Possible Mid-Cycle) - Overview

## Mid-Cycle Option for ETO Switchboards

A new way to bring Lead time improvements to all the customers





WHY: We offer currently the best lead time in the market, and we want more customers to be able to benefit from it



**HOW:** via empower, all integrated in the same tool we use today to design our Switchboards



WHAT: On a specific scope that currently fall under the Standard (ETO) Switchboard, we will offer the possibility to require a **faster** lead time without the need of a pre-negotiation

A small premium will be applied to the order when the faster Lead Time is requested

Drawing availability will follow an expedited 6 weeks timing

## Normal (Possible Mid-Cycle) - Added Items to the Scope of EXcelerate

## Mid-Cycle option for ETO Switchboards

#### **EXcelerate Scope:**

- 3 phase 4 wire SWB line ups with:
  - 1 Incoming lug entry
  - 1 Main disconnect breaker (Emax 2 LSIG)
  - Group mounted distribution breakers
- Bussed Pull Section, Cable In Main, and Cable In/Cable Out Main
- RELT manual operation
- Indoor & outdoor enclosures (NEMA type N1 & N3R)
- 480, 208 Volts
- 1200 to 4000 Ampacity
- Copper & Aluminum bussing 65kA and 100kA
- XT1 to XT7 distribution breakers
  - TMA, Ekip DIP, or Touch (XT7 1200 only)
- Fixed section width (determined by Amperage)
- 35" depth (front and rear aligned)
- Optional SPD Type 1 and 2, 125kA and 200kA individually mounted
- Optional RGM meters 2200, 6000, 6010 and 7000
- Single section shipping split

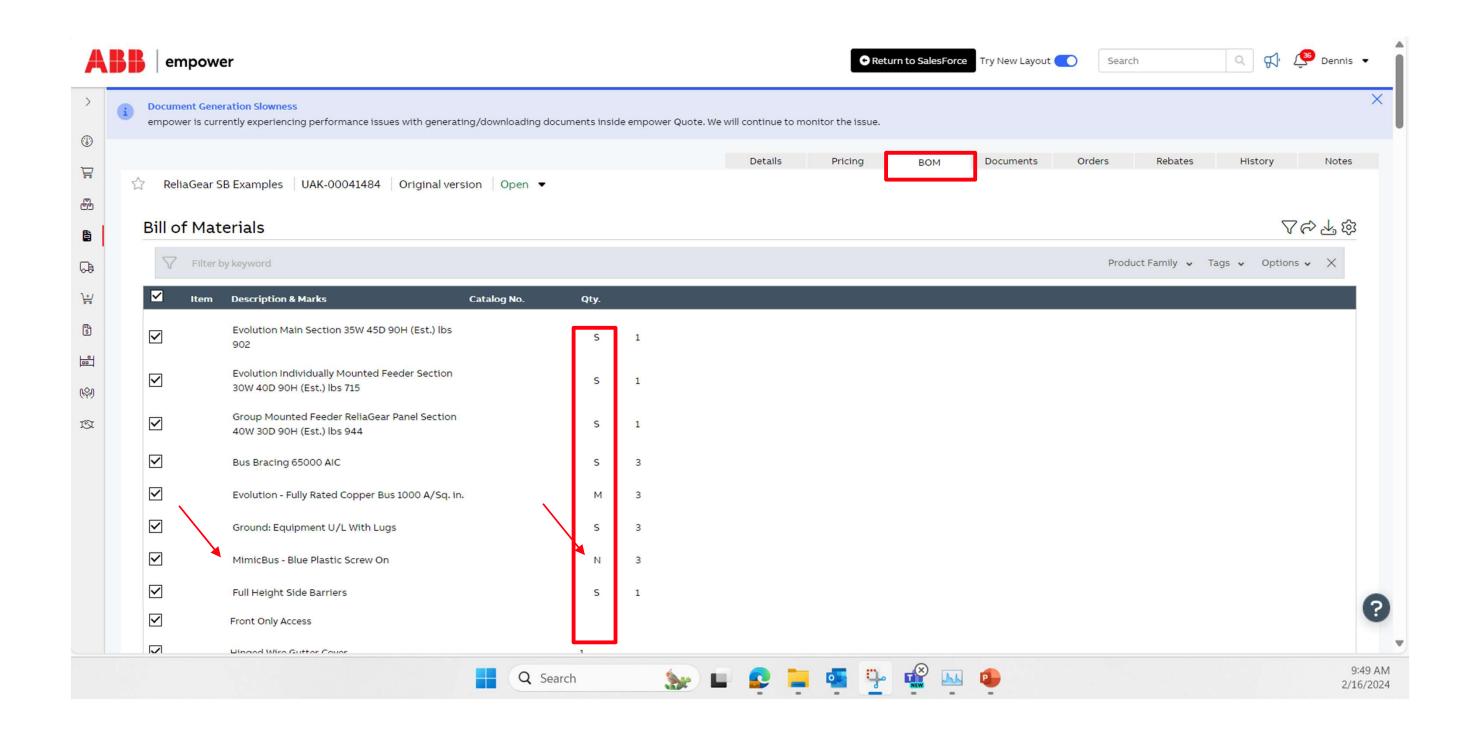


#### Mid Cycle added scope:

- Front/Rear Access
- 3P/3W
- Individually Mounted Feeders
- Busway Connections
- PBII (no HPCII)
- Expanded accessory selection for all "in scope" breakers
- Group Mounted SPD
- Added more Options
  - Floor plates/sills, full height section barriers, full height vertical bus for distribution section

Specification review with ETO review could result in a 10-week cycle reduction from Normal Cycle to Mid-Cycle

# Normal (Possible Mid-Cycle)



ReliaGear® SB – Normal & Normal+ Equipment Offerings

## Overview of the Switchboard OFFERINGS







| <b>On Demand</b> |
|------------------|
|------------------|

## **EXcelerate Mid-Cycle**

## Normal

| Switchboard On Demand | Switchboard On Demand                              | Reliagear SB -   | Reliagear SB -  | Reliagear SB -  | Reliagear SB -   |
|-----------------------|--|--|---|---|--|
| Emergency             | Mid Cycle  | EXcelerate (CTO)   | Standard SB - Mid Cycle   | Standard SB - Normal  | Standard SB - Normal +   |
| 2-3 weeks             | 10 weeks   | 20 weeks   | 30 weeks  | 40 weeks  | 45 weeks   |
| not required          | not required                                       | not required   | 6 weeks   | 8 weeks   | 8 weeks  |
| SKU                   | SKU  | Configured to Order  | Engineered to Order   | Engineered to Order   | Engineered to Order  |
|                       |  |  |   |   |  |
| 7                     | 7  | ~3,200   | Over 250K   | Over 1M   | Over 1M  |
| 4,000                 | 4,000  | 4,000  | 4,000   | 6,000   | 6,000  |
| N1/N3R                | N1/N3R   | N1/N3R   | N1/N3R  | N1/N3R  | N1/N3R   |
| 100kAIC               | 100kAIC  | 65/100kAIC   | Up to 150kAIC^  | Up to 150kAIC^  | Up to 150kAIC^   |
| Market \$\$\$         | Market \$\$  | Market \$  | Market  | Market  | Market to Market \$  |
|                       | 2-3 weeks not required SKU  7 4,000 N1/N3R 100kAIC | 2-3 weeks         10 weeks           not required         not required           SKU         SKU           7         7           4,000         4,000           N1/N3R         N1/N3R           100kAIC         100kAIC | 2-3 weeks         10 weeks         20 weeks           not required         not required         not required           SKU         SKU         Configured to Order           7         7         ~3,200           4,000         4,000         4,000           N1/N3R         N1/N3R         N1/N3R           100kAIC         100kAIC         65/100kAIC | 2-3 weeks         10 weeks         20 weeks         30 weeks           not required         not required         6 weeks           SKU         SKU         Configured to Order         Engineered to Order           7         7         ~3,200         Over 250K           4,000         4,000         4,000         4,000           N1/N3R         N1/N3R         N1/N3R         N1/N3R           100kAIC         100kAIC         65/100kAIC         Up to 150kAIC^ | 2-3 weeks         10 weeks         20 weeks         30 weeks         40 weeks           not required         not required         6 weeks         8 weeks           SKU         SKU         Configured to Order         Engineered to Order           7         7         ~3,200         Over 250K         Over 1M           4,000         4,000         4,000         6,000           N1/N3R         N1/N3R         N1/N3R         N1/N3R           100kAIC         100kAIC         65/100kAIC         Up to 150kAIC^ |

## Normal & Normal+ - Offerings In Scope

#### ReliaGear® SB



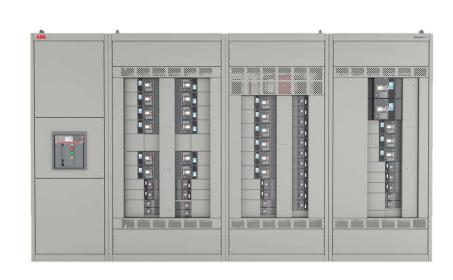
- 5000A and 6000A
- Touch/Hi-Touch trip units
- Commercial Metering
- Utility Metering Compartments
- Bus Bracing 150kA and 200kA
- Walk-in Enclosures
- Motor Operated Breakers
- Sub-metering
- Intermix Main + Panel Sections
- Transformer, Lighting Panel
- Increased Depth and/or Width

- Main-Generator
- Main-Tie-Main
- Automatic Transfer
- More

## Overview of the Switchboard OFFERINGS







#### **On Demand**

### **EXcelerate**

## Mid-Cycle

#### **Normal**

|                         | Switchboard On Demand | Switchboard On Demand | Reliagear SB -      | Reliagear SB -          | Reliagear SB -       | Reliagear SB -         |
|-------------------------|-----------------------|-----------------------|---------------------|-------------------------|----------------------|------------------------|
| Program                 | Emergency             | Mid Cycle             | EXcelerate (CTO)    | Standard SB - Mid Cycle | Standard SB - Normal | Standard SB - Normal + |
| Lead time before PFA    | 2-3 weeks             | 10 weeks              | 20 weeks            | 30 weeks                | 40 weeks             | 45 weeks               |
| PFA (if needed)         | not required          | not required          | not required        | 6 weeks                 | 8 weeks              | 8 weeks                |
| Туре                    | SKU                   | SKU                   | Configured to Order | Engineered to Order     | Engineered to Order  | Engineered to Order    |
| Number of configuration | s                     |                       |                     |                         |                      |                        |
| available               | 7                     | 7                     | ~3,200              | Over 250K               | Over 1M              | Over 1M                |
| Max Current             | 4,000                 | 4,000                 | 4,000               | 4,000                   | 6,000                | 6,000                  |
| Enclosure options       | N1/N3R                | N1/N3R                | N1/N3R              | N1/N3R                  | N1/N3R               | N1/N3R                 |
| Interrupting Rating     | 100kAIC               | 100kAIC               | 65/100kAIC          | Up to 150kAIC^          | Up to 150kAIC^       | Up to 150kAIC^         |
| Price                   | Market \$\$\$         | Market \$\$           | Market \$           | Market                  | Market               | Market to Market \$    |

# Circuit Breaker / Trip Unit Overview

# TMF = Thermal Magnetic Fixed



**NO Settings** 

I1 = Long Time Fixed Pickup = 1.0 of In (Nominal Rating)I3 = Instantaneous Fixed Pickup = 10.0 of In (Nominal Rating)

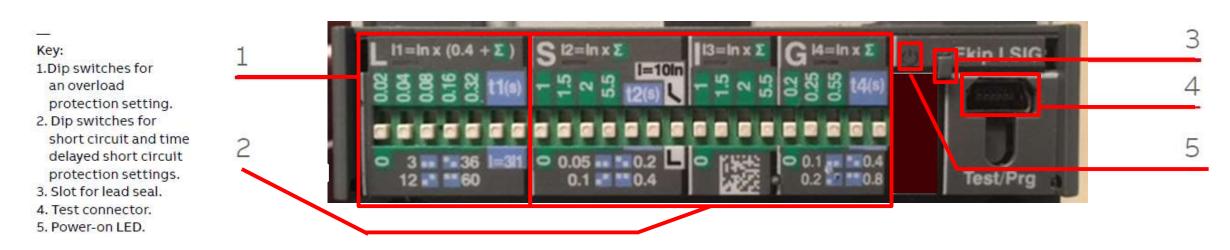
# TMA = Thermal Magnetic Adjustable



5 LTPU Settings5 IPU Settings

I1 = Long Time Adjustable Pickup = 0.7 to 1.0 of In (Nominal Rating)I3 = Instantaneous Adjustable Pickup = 5.0 to 10.0 of In (Nominal Rating)

## **EKIP DIP = Adjustable with Switches**



32 LTPU Settings

**4 LTD Settings** 

16 STPU Setting

4 STD Settings

2 ST Curve Settings

15 IPU Settings

8 GFPU Settings

4 GFD Settings

I1 = Long Time Pickup = 0.4 to 1.0 of In (Nominal Rating)

t1 = Long Time Delay = 3, 12, 36, 60 Seconds

I2 = Short Time Pickup = 1.0 to 10 of In (Nominal Rating)

t2 = Short Time Delay = 0.05, 0.1, 0.2, 0.4 Seconds

curve2 = t=k(step), t=k/i2(slope)

I3 = Instantaneous Pickup = 5.0 to 10.0 of In (Nominal Rating)

I4 = Ground Fault Pickup = 0.2 to 1.0 of In (Nominal Rating)

t4 = Ground Fault Delay = 0.1, 0.2, 0.4, 0.8 Seconds

# **EKIP Touch = Adjustable with Touch Screen**



600 LTPU Settings
141 LTD Settings
5 LT Slope Settings
95 STPU Settings
35, 75 STD Settings
2 ST Slope Settings
136 IPU Settings
900 GFPU Settings
20 GFD Settings
2 GF Slope Settings

I1 = Long Time Pickup = 0.4 to 1.0 of In (Nominal Rating) in 0.001 x In Steps *or 1 Amp* t1 = Long Time Delay = 3.0 to 144 Seconds in 1 Second Steps curve1 = t=k/i2(slope), IEC-151-SI, IEC-151-VI, IEC-151-EI, t=k/i4 I2 = Short Time Pickup = 0.6 to 10 of In (Nominal Rating) in 0.1 x In Steps t2 = Short Time Delay = 0.05 to 0.4 or 0.8 Seconds in 0.01 Second Steps curve2 = t=k(step), t=k/i2(slope) I3 = Instantaneous Pickup = 1.5 to 15 of In (Nominal Rating) in 0.1 In Steps I4 = Ground Fault Pickup = 0.1 to 1.0 of In (Nominal Rating) in Steps of 0.001 In *or 1 Amp* t4 = Ground Fault Delay = 0.05 to 1.0 Seconds in 0.05 Second Steps curve4 = t=k(step), t=k/i2(slope)

**EKIP Touch = Adjustable with Buttons** 

XT2 = 125AF

**TX4 = 250AF** 





#### Key:

- Push-button for testing and tripping information
- 2. Display
- 3. Bush-buttons for navigation
- 4. Power-on LED; prealarm LED; alarm LED
- 5. Test and programming connector



# **EKIP Touch = Adjustable with Touch Screen**

#### **TX5 = 600AF**

TX7 = 1200AF





#### Key:

- Power-on LED; prealarm LED; alarm LED
- Test and programming connector
- 3. Display
- Home push-button to return to homepage;
- 5. Push-button for testing and tripping information



# TMaxXT XT4 Breaker (250AF)



**TMF** 



**TMA** 



Ekip Dip LSI or LSIG



**Ekip Touch LSI or LSIG** 

## **Breaker Details**



XT1 15A 125A



XT2 10A 125A



XT3 80A 125A



XT4 25A 250A



XT5 250A 600A



XT6 600A 800A



XT7 800A 1200A



**TMF** 15-125





TMF



**TMF/TMA** 25-250/80-250



**TMA** 300,400,500,600



**TMA** 600 OR 800



**Ekip Dip** (LSI, LSIG) 10/25/60/100/125 LTPU 0.4-1.0

• (EEO ♥)



Ekip Touch (LSI, LSIG)

Button

40/60/100/125

LTPU 0.4-1.0



**Ekip Dip** (LSI, LSIG) 40/60/100/150/225/250 LTPU 0.4-1.0a



**Ekip Dip** (LSI, LSIG) 250/300/400/600 LTPU 0.4-1.0



**Ekip Dip** (LSI, LSIG) 600/800 LTPU 0.4-1.0



**Ekip Dip** (LSI, LSIG) 800/1000/1200 LTPU 0.4-1.0



Ekip Touch (LSI, LSIG)

Button

100/150/225/250

LTPU 0.4-1.0



Ekip Touch (LSI, LSIG)
Screen
250/300/400/600
LTPU 0.4-1.0



Ekip Touch (LSI, LSIG)
Screen
800/1000/1200
LTPU 0.4-1.0

## ReliaGear® SB - EXcelerate

Marketing Material

#### Promotional Video(External)



